COUNTY OF ESSEX

FLEET MANAGEMENT GARAGE

99 West Bradford Avenue, Cedar Grove, NJ 07009

LOCAL GOVERNMENT ENERGY AUDIT PROGRAM
FOR
NEW JERSEY
BOARD OF PUBLIC UTILITIES

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CHA PROJECT NO. 29142

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REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within ±20%, and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for the Fleet Management Garage in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
Fleet Management Garage	99 West Bradford Ave., Cedar Grove, NJ 07009	21,584	2014

The potential total annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings ($)	Payback (years)
Fleet Management Garage	11,272	333	2,006	26.0

The annual savings for each individual measure are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner choses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

Summary of Energy Conservation Measures

ECM #	Energy Conservation Measure	Est. Costs ($)	Est. Savings ($/year)	Payback w/o Incentive	Potential Incentive ($)*	Payback w/ Incentive	Recommended
1	Install Door Sweeps & Seals	1,383	329	4.2	0	4.2	Y
2	Insulate Overhead Doors	3,019	74	40.5	0	40.5	Y
L1**	Lighting Replacements	47,582	1,497	31.8	10,838	24.5	N
L2**	Lighting Controls	257	165	1.6	40	1.3	N
L3	Lighting Replacements with Controls	47,839	1,602	29.9	10,878	23.1	Y
	Total**	**52,240**	**2,006**	**26.0**	**10,878**	**20.6**	
	Total (Recommended)	**52,240**	**2,006**	**26.0**	**10,878**	**20.6**	

* Incentive shown is per the New Jersey SmartStart Program.
** These ECMs are not included in the Total, as they are alternate measures not recommended.

The alternative energy measure *Solar PV Electricity Generation* is not recommended due to the fact that with all of the rooftop units scattered about the roof, there is insufficient space for PV panels.

2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for some representative photos of some of the existing conditions observed while onsite.

Building Name: Fleet Management Garage
Address: 99 West Bradford Ave., Cedar Grove, NJ 07009
Gross Floor Area: 21,584 Square Feet
Number of Floors: 2
Year Built: 2014

Description of Spaces: Offices, conference rooms, garage bays, storage rooms, network room, lunch room, locker room, and toilet rooms.
Description of Occupancy: There are approximately 45 staff members.
Number of Computers: The building has approximately 35 desktop and laptop computers.
Building Usage: Hours of operation for the Fleet Management Garage are 7:00 AM – 4:00 PM Monday through Friday.

Building Envelope

Construction Materials: The building is constructed of structural steel framing with panelized metal and concrete block wall exterior. Interior walls in the office area are sheetrock; in the garage bay area a mix of sheetrock and concrete block. The building was constructed in 2014 and exterior walls are insulated per the current construction code.

Roof: The roof is flat and surfaced with seamed metal and appears to be in good condition. No roof associated ECMs are considered.
Windows The building has aluminum framed double pane windows. Seals are intact and windows are in good condition. No ECMs are included for window replacement.
Exterior Doors: Exterior doors throughout the building are metal with double pane safety glass, and solid metal doors. On double doors sweeps are typically missing on one of the doors, and daylight is visible both underneath and between the doors. An ECM for sweeps and seals is included.

Heating Ventilation & Air Conditioning (HVAC) Systems

Heating: The heating system in the garage bay area consists mainly of seven (7) gas fired Reznor unit heaters, each with a capacity of 300,000 BTUH. These are hung from the roof steel and combustion products are exhausted through the roof. Eight (8) gas fired Greenheck 100% make-up air units replace the air that is exhausted with heated and conditioned air. Offices are heated by the three gas-fired Trane rooftop units, which are ducted to individual rooms. No ECMs for heating were included.

Cooling: Only office spaces are cooled at the Fleet Management Garage. The main office area is cooled by three (3) Trane rooftop units with a combined capacity of 42.5 tons. A couple offices located in the Garage Bay area are cooled with Mitsubishi split systems. Altogether the building utilizes approximately 45 tons of cooling. No cooling-associated ECMs were included.

Ventilation: The eight (8) Greenheck 100% make-up air units provide tempered ventilation air to 'make-up' the air that is lost due to vehicle exhaust systems and toilet room exhaust. The primary offices are ventilated by the three (3) Trane rooftop units. In general, building ventilation is adequate and no associated ECMs are included.

Exhaust: Each vehicle bay in the garage is served by two dedicated vehicle exhaust hose-reel systems that expel vehicle exhaust air out of the building. The facility also utilizes portable exhausters. Exhaust fans of various sizes located on the roof to exhaust air from restrooms and storage areas, and provide general pressure relief.

Controls Systems

The Fleet Management Garage is managed by a Johnson Controls Metasys BMS system. Access to the system was unavailable at the time of the site visit. Since this system has been recently installed and commissioned, all features are assumed to work. It is expected that the system allows for space temperature set points, scheduling, economizer operation, and night-time setback. The system should tie together all the data at one front end and provide trending, alarms, graphic display, control logic and reports. No controls related ECMs are included.

Domestic Hot Water Systems

Domestic hot water is generated by a Rheem Spider Fire condensing hot water heater with a capacity of 300,000 BTUH, 100 gallons of storage, and a recovery rate of 324 gallons per hour. DHW is used in rest room sinks and locker room showers within the building, and circulated by a fractional HP pump. The Rheem water heater is Energy Star rated and has an efficiency of 94%. No ECMs were included for DHW equipment.

Kitchen Equipment

The building has a Break Room with residential microwaves and refrigerator. No ECMs were included for kitchen equipment.

Plug Load

The Fleet Management Garage has computers, copiers, smart boards, residential appliances (microwave, refrigerator), printers, and portable heaters which contribute to the plug load in the building. The installation of vending machine occupancy sensors has been evaluated in an effort to reduce the plug load in the building.

Plumbing Systems

Plumbing systems include a variety of toilet rooms and the small kitchen. Toilet rooms and shower rooms are equipped with low flow water consumption fixtures—at the urinals (1.5 GPF), water closets (1.6 GPF), lavatories (<2.2 GPM), and showers (2.5 GPM). No ECMs evaluating the replacement of the lavatory fixtures is included.

Lighting Systems

The lighting within the Fleet Management Garage consists of a mix of 32W T8 fluorescent fixtures, LED fixtures, and decorative PAR spotlights. Four foot long LED fixtures hang by pendants from the roof steel in high bay garage areas that are only accessible by lift. Most other interior garage lighting is 4' long T8 fixtures. Wall switches are found in the garage; but lighting in most offices is controlled by occupancy sensors.

Exterior lighting includes 150 watt metal halide wall-pack lamps, LED wall units, and CFLs in decorative wall sconces. Exterior lighting is controlled by photocells.

Three lighting ECMs have been included which include adding occupancy sensors to the existing lighting, replacement of the T-8 lighting with LED lighting and a third ECM that evaluates the effect of occupancy sensors used with the LED lighting upgrades.

3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas
Deliverer	PSE&G	PSE&G
Supplier	PSE&G	Hess Corp.

For the period ending in July 2014, the utilities usages and costs for the building were as follows:

Electric		
Annual Consumption	N/A	kWh/yr.
Annual Cost	N/A	$
Blended Unit Rate	0.169*	$/kWh
Supply Rate	0.159*	$/kWh
Demand Rate	2.13*	$/kW
Peak Demand	N/A	kW
Natural Gas		
Annual Usage	N/A	Therms/yr.
Annual Cost	N/A	$
Rate	1.08*	$/therm

Blended Rate: Average rate charged determined by the annual cost / annual usage
Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)
Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)
* Rates retrieved from historical data to provide estimations of monetary savings.

Note: construction of the building was finalized in June 2014 and no annual utility was collected. A utility analysis is not included with this report.

Under New Jersey's energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	Building Average Rate	NJ Average Rate	
Electricity	$/kWh	$0.17**	$0.13	Y
Natural Gas	$/Therm	$1.08**	$0.96	Y

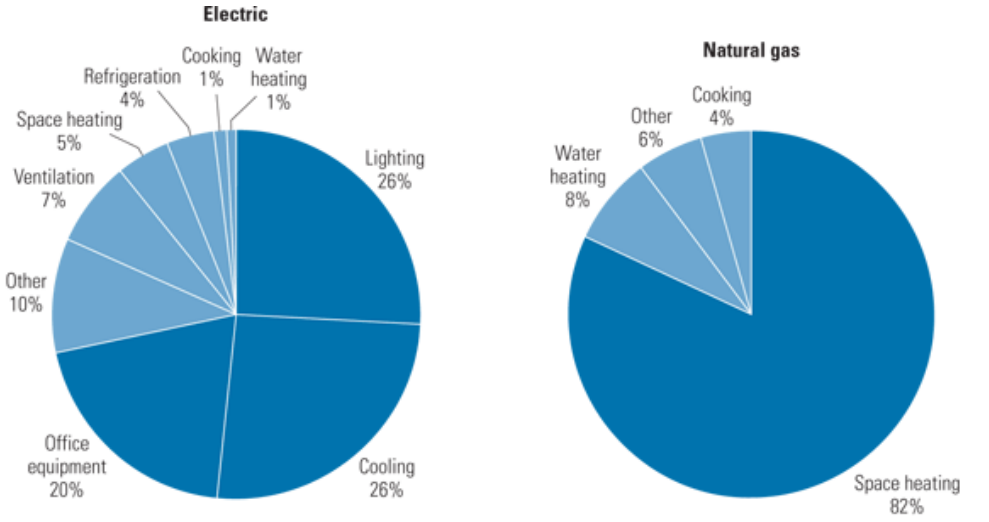
* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)
** Rates retrieved from historical data. May not reflect actual building average rates.

Additional information on selecting a third party energy supplier is available here:

http://www.state.nj.us/bpu/commercial/shopping.html.

The charts below represent estimated typical end-use utility profiles for commercial buildings.

Typical End-Use Utility Profile for Commercial Buildings



Courtesy: E SOURCE; from Commercial Building Energy Consumption Survey, 1999 data

4.0 BENCHMARKING

Construction of this building was completed in June 2014, and thus not enough energy data was collected to generate EUI or Energy Star scores.
The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft^2/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive and Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking are contained in the table below.

Building	Site EUI kBtu/ft^2/yr	Source EUI Btu/ft^2/yr	Energy Star Rating (1-100)
Fleet Management Building	N/A	N/A	N/A

Since construction of this building was so recently completed (June 2014), not enough energy data has been collected to generate EUI or Energy Star scores.

5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.

- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to "break even" referred to as "Simple Payback". Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment's future net cash flows and the initial investment. If the NPV equals "0", the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

5.1 ECM-1 Replace Door Sweeps and Seals

It was noted during the site visit that the seals and sweeps are missing on nearly all of the exterior doors, and daylight is visible between the door and frame.

The lack of door seals leads to infiltration of unconditioned outside air or exfiltration of conditioned air resulting in increased heating energy usage. This measure calls for the installation of all exterior door seals. Installation of these seals will result in a reduction of the buildings heating and cooling loads, therefore providing natural gas and electricity savings. The linear footage of gap and wind speed is used to estimate the infiltration rate, which is then multiplied by the BIN weather data and the equipment efficiencies to determine the annual energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-1 Replace Door Sweeps & Seals

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
$	kW	kWh	Therms	$		$	Years	Years
1,383	0	267	264	329	5.0	0	4.2	4.2

* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

5.2 ECM-2 Insulate Overhead Doors

The Fleet Management Building has twelve (12) 10'x8' overhead garage bay doors along the south exterior wall of the facility. These aluminum doors are not insulated, and transmit a significant amount of heat to the exterior during the winter. It is recommended that rigid polystyrene foam board insulation be installed to the interior of these doors, thus reducing the amount of heat transferred.

To calculate the savings, the heat losses through the door assembly was found using the existing door's R-value of 4.0 and bin weather data for nearby Newark, NJ. The values were totaled to determine the existing annual energy losses. Heating and cooling energy loss values were then determined with a thermal resistance which included the replacement roof R-value of 9.0. The annual energy savings of insulating these doors is detailed in the summary table below.

ECM-2 Insulate Overhead Doors

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
$	kW	kWh	Therms	$		$	Years	Years
3,019	0	0	69	74	(0.6)	0	40.5	40.5

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

5.3.1 ECM-L1 Lighting Replacement / Upgrades

The lighting within the Fleet Management Garage consists of a mix of 32W T8 fluorescent fixtures, LED fixtures, and decorative PAR spotlights. Four foot long LED fixtures hang by pendants from the roof steel in high bay garage areas that are only accessible by lift. Most other interior garage lighting is 4' long T8 fixtures. Wall switches are found in the garage; but lighting in most offices is controlled by occupancy sensors.

Exterior lighting includes 150 watt metal halide wall-pack lamps, LED wall units, and CFLs in decorative wall sconces. Exterior lighting is controlled by photocells.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

ECM-L1 Lighting Replacement / Upgrades

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
$	kW	kWh	Therms	$		$	Years	Years
47,582	5.2	10,027	0	1,497	(0.6)	10,838	31.8	24.5

* LED retrofits must go through the "custom" measures incentive option under New Jersey SmartStart Program. There are no "prescriptive" incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for "custom" incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

5.3.2 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Presently, interior lighting fixtures are controlled by a combination of wall mounted switches and occupancy sensors. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.7.1, the energy savings for this

measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L2 Install Lighting Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
$	kW	kWh	Therms	$		$	Years	Years
257	0	1,545	0	165	9.2	40	1.6	1.3

* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

5.3.3 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
$	kW	kWh	Therms	$		$	Years	Years
47,839	5.2	11,005	0	1,602	(0.6)	10,878	29.9	23.1

* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

5.4 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Set computers monitors to turn off and computers to sleep mode when not in use
- Purchase ENERGY STAR® label kitchen Appliances

- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads
- Train staff to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied
- Develop an Energy Master Plan to measure and track energy performance
- During the winter at the end of the day, staff should ensure all windows are closed as part of a basic routine.

6.0 PROJECT INCENTIVES

6.1 Incentives Overview

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

6.1.1 New Jersey Smart Start Program

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

6.1.2 Direct Install Program

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of $75,000 per building, and up to $250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building does not qualify for this program yet as its electrical demand is not yet determined.

Refer to Appendix D for more information on this program.

6.1.3 New Jersey Pay For Performance Program (P4P)

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: $0.10/SF
- Minimum incentive: $5,000
- Maximum Incentive: $50,000 or 50% of Facility annual energy cost

The standard incentive pays $0.10 per square foot, up to a maximum of $50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional $0.05 per square foot, up to a maximum of $25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

Electric

- Base incentive based on 15% savings: $0.09/ per projected kWh saved.
- For each % over 15% add: $0.005 per projected kWh saved.
- Maximum incentive: $0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: $0.90/ per projected Therm saved.
- For each % over 15% add: $0.05 per projected Therm saved.
- Maximum incentive: $1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

Electric

- Base incentive based on 15% savings: $0.09/ per projected kWh saved.
- For each % over 15% add: $0.005 per projected kWh saved.
- Maximum incentive: $0.11/ kWh per projected kWh saved.

Gas

- Base incentive based on 15% savings: $0.90/ per projected Therm saved.
- For each % over 15% add: $0.05 per projected Therm saved.
- Maximum incentive: $1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of $0.18/ kWh and $1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by $0.005/kWh and $0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

6.1.4 Energy Savings Improvement Plan

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use "energy savings obligations" (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered "new general obligation debt" of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds

or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The “Local Finance Notice” outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

6.1.5 Renewable Energy Incentive Program

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

7.1 Solar

7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. However due to the unique shape of this building and the minimal available space, a solar PV system of sufficient capacity was determined to be not feasible.

7.1.2 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

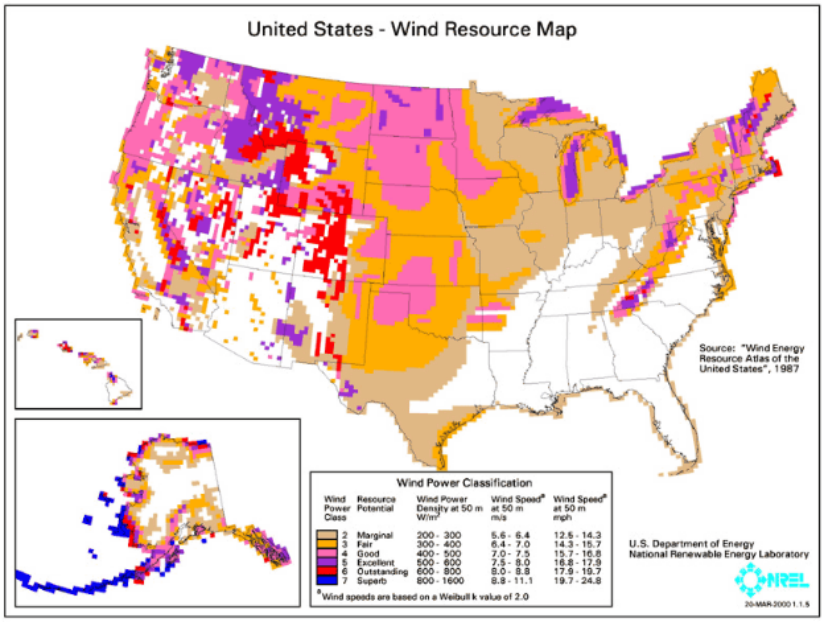
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this school is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the school.

This measure is not recommended due to the relatively low domestic hot water usage.

7.2 Wind Powered Turbines

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally

considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the school.

7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building’s limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation.

7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. Due to the fact that the construction of this building was finalized in June of 2014, an annual electricity load profile has not as yet been generated.

Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
N/A	N/A	N/A	N/A	N/A

This measure cannot be recommended because the building does not have adequate historical data to determine whether it can meet the required minimum load reduction.

8.0 CONCLUSIONS & RECOMMENDATIONS

The following section summarizes the LGEA energy audit conducted by CHA for the Fleet Management Garage.

The following projects should be considered for implementation:

- Install Door Sweeps and Seals
- Insulate the Overhead Doors
- Lighting Replacements with Controls (Occupancy Sensors)

The potential annual energy and cost savings for the recommended ECMs are shown in the following table.

Electric Savings (kWh)	Natural Gas Savings (therms)	Total Savings ($)	Payback (years)
11,272	333	2,006	26.0

Next Steps: This energy audit has identified several areas of potential energy savings. Essex County can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program.

APPENDIX A

Alternate Utility Suppliers

PSE&G ELECTRIC SERVICE TERRITORY
Last Updated: 12/11/14

***CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

Supplier	Telephone & Web Site	*Customer Class
Abest Power & Gas of NJ, LLC 202 Smith Street Perth Amboy, NJ 08861	(888)987-6937 www.AbestPower.com	**R/C/I** **ACTIVE**
AEP Energy, Inc. f/k/a BlueStar Energy Services 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	**R/C/I** **ACTIVE**
Alpha Gas and Electric, LLC 641 5th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	**R/C** **ACTIVE**
Ambit Northeast, LLC d/b/a Ambit Energy 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284 www.ambitenergy.com	**R/C** **ACTIVE**
American Powernet Management, LP 437 North Grove St. Berlin, NJ 08009	(877) 977-2636 www.americanpowernet.com	**C/I** **ACTIVE**
Amerigreen Energy, Inc. 333Sylvan Avenue Englewood Cliffs, NJ 07632	888-559-4567 www.amerigreen.com	**R/C** **ACTIVE**
AP Gas & Electric, (NJ) LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apgellc.com	**R/C/I** **ACTIVE**
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(888)850-1872 www.AstralEnergyLLC.com	**R/C/I** **ACTIVE**
Barclays Capital Services, Inc. 70 Hudson Street Jersey City, NJ 07302-4585	(800) 526-7000 www.barclays.com	**C** **ACTIVE**
BBPC, LLC d/b/a Great Eastern Energy	(888) 651-4121	**C**

116 Village Blvd. Suite 200 Princeton, NJ 08540	www.greateasternenergy.com	**ACTIVE**
Berkshire Energy Partners, LLC 9 Berkshire Road Landenberg, PA 19350 Attn: Dana A. LeSage, P.E.	(610) 255-5070 www.berkshireenergypartners.com	**C/I** **ACTIVE**
Blue Pilot Energy, LLC 197 State Rte. 18 South Ste. 3000 East Brunswick, NJ 08816	(800) 451-6356 www.bluepilotenergy.com	**R/C** **ACTIVE**
Brick Standard, LLC 235 Hudson Street Suite 1 Hoboken, NJ 07030	(201)706-8101 www.standardalternative.com	**C/I** **ACTIVE**
CCES LLC dba Clean Currents Energy Services 566 Terhune Street Teaneck, NJ 07666	(877) 933-2453 www.cleancurrents.com	**R/C** **ACTIVE**
Champion Energy Services, LLC 1200 Route 22 Bridgewater, NJ 08807	(888) 653-0093 www.championenergyservices.com	**R/C/I** **ACTIVE**
Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490 www.4choiceenergy.com	**R/C** **ACTIVE**
Clearview Electric, Inc. 1744 Lexington Avenue Pennsauken, NJ 08110	(888) CLR-VIEW (800) 746- 4702 www.clearviewenergy.com	**R/C/I** **ACTIVE**
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	**R/C** **ACTIVE**
Community Energy Inc. 51 Sandbrook Headquarters Road Stockton, NJ 08559	(866)946-3123 www.communityenergyinc.com	**R/C/I** **ACTIVE**
ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	**C/I** **ACTIVE**

ConocoPhillips Company 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 646-4427 www.conocophillips.com	**C/I** **ACTIVE**
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(888) 635-0827 www.constellation.com	**R/C/I** **ACTIVE**
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	**R** **ACTIVE**
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(212) 538-3124 www.creditsuisse.com	**C** **ACTIVE**
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 http://www.business.directenergy.com/	**R** **ACTIVE**
Direct Energy Business Marketing, LLC (fka Hess Energy Marketing) 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 http://www.business.directenergy.com/	**C/I** **ACTIVE**
Direct Energy Services, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergy.com	**R** **ACTIVE**
Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC) One Hess Plaza Woodbridge, NJ 07095	(888) 464-4377 http://www.business.directenergy.com/	**C/I** **ACTIVE**
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	**R/C** **ACTIVE**
DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	**C/I** **ACTIVE**

Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	**R/C/I** **ACTIVE**
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	**R/C** **ACTIVE**
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	**R/C** **ACTIVE**
Energy Service Providers, Inc., d/b/a New Jersey Gas & Electric 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290 www.njgande.com	**R/C** **ACTIVE**
FirstEnergy Solutions 150 West State Street Trenton, NJ 08608	(866) 625-7318 www.fes.com	**C/I** **ACTIVE**
Gateway Energy Services Corp. 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866)348-4193 www.directenergybusiness.com	**R/C** **ACTIVE**
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	**C/I** **ACTIVE**
GDF Suez Retail Energy Solutions LLC d/b/a THINK ENERGY 333 Thornall St. Sixth Floor Edison, NJ 08819	1-866-252-0078 www.mythinkenergy.com	**R/C/I** **ACTIVE**
Glacial Energy of New Jersey, Inc. 21 Pine Street, Suite 237 Rockaway, NJ 07866	(888) 452-2425 www.glacialenergy.com	**C/I** **ACTIVE**
Global Energy Marketing LLC 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778 www.globalp.com	**R/C/I** **ACTIVE**

Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	**C/I** **ACTIVE**
Harborside Energy LLC 101 Hudson Street Suite 2100 Jersey City, NJ 07302	(877) 940-3835 www.harborsideenergynj.com	**R/C** **ACTIVE**
Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	**C/I** **ACTIVE**
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	**R/C/I** **ACTIVE**
Hudson Energy Services, LLC 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9 www.hudsonenergyservices.com	**C** **ACTIVE**
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(877) 887-6866 www.idtenergy.com	**R/C** **ACTIVE**
Independence Energy Group, LLC 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 www.chooseindependence.com	**R/C** **ACTIVE**
Inspire Energy Holdings LLC 923 Haddonfield Road 3rd Fl. Building B2 Cherry Hill, NJ 08002	(866) 403-2620 www.inspireenergy.com	**R/C/I**
Integrys Energy Services, Inc. 33 Wood Ave, South, Suite 610 Iselin, NJ 08830	(800) 536-0151 www.integrysenergy.com	**C/I** **ACTIVE**
Jsynergy, LLC 445 Central Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020 Jsynergyllc.com	**R/C/I** **ACTIVE**
Kuehne Chemical Company, Inc. 86 North Hackensack Avenue South Kearney, NJ 07032	(973) 589-0700 kuehnechemical@comcast.net	**I**

Liberty Power Delaware, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	**C/I** **ACTIVE**
Liberty Power Holdings, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	**R/C/I** **ACTIVE**
Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	**C/I** **ACTIVE**
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	**R/C/I** **ACTIVE**
MP2 Energy NJ, LLC 111 River Street, Suite 1204 Hoboken, NJ 07030	(877) 238-5343 www.mp2energy.com	**R/C/I** **ACTIVE**
Natures Current, LLC 95 Fairmount Avenue Philadelphia, Pennsylvania 19123	(215) 464-6000 www.naturescurrent.com	**R/C/I** **ACTIVE**
MPower Energy NJ LLC One University Plaza, Suite 507 Hackensack, NJ 07601	(877) 286-7693 www.mpowerenergy.com	**R/C/I** **ACTIVE**
NATGASCO, Inc. (Supreme Energy, Inc.) 532 Freeman St. Orange, NJ 07050	(800) 840-4427 www.supremeenergyinc.com	**R/C/I** **ACTIVE**
New Jersey Gas & Electric 10 North Park Place Suite 420 Morristown, NJ 07960	(866) 568-0290 www.njgande.com	**R/C/** **ACTIVE**
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	**R/C/I** **ACTIVE**
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	**C/I** **ACTIVE**

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North American Power and Gas, LLC 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	**R/C/I** **ACTIVE**
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Oasis Power, LLC d/b/a Oasis Energy 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046 www.oasisenergy.com	**R/C** **ACTIVE**
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	**R/C/I** **ACTIVE**
Park Power, LLC 1200 South Church St. Suite 23 Mount Laurel, NJ 08054	(856) 778-0079 www.parkpower.com	**R/C/I** **ACTIVE**
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	**R/C/I** **ACTIVE**
Power Management Co., LLC b/b/a PMC Lightsavers Limited Liability Company 1600 Moseley Road Victor, NY 14564	(585) 249-1360 www.powermanagementco.com	**C/I** **ACTIVE**
PPL Energy Plus, LLC 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 www.pplenergyplus.com	**C/I** **ACTIVE**
PPL EnergyPlus Retail, LLC 788 Shrewsbury Avenue, Suite 220 Tinton Falls, NJ 07724	(732) 741-0505 – 2000 www.pplenergyplus.com	**C/I** **ACTIVE**
Progressive Energy Consulting, LLC	(917) 837-7400	**R/C/I**

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Prospect Resources, Inc. 208 W. State Street Trenton, NJ 08608-1002	(847) 673-1959 www.prospectresources.com	**C** **ACTIVE**
Public Power & Utility of New Jersey, LLC One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415 www.ppandu.com	**R/C/I** **ACTIVE**
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com	**R/C/I** **ACTIVE**
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescomenergy.com	**R/C/I** **ACTIVE**
Residents Energy, LLC 550 Broad Street Newark, NJ 07102	(888) 828-7374 www.residentsenergy.com	**R/C**
Respond Power LLC 1001 East Lawn Drive Teaneck, NJ 07666	(877) 973-7763 www.majorenergy.com	**R/C/I** **ACTIVE**
Save on Energy, LLC 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877)-658-3183 www.saveonenergy.com	**R/C**
SFE Energy One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344 www.sfeenergy.com	**R/C/I** **ACTIVE**
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666 www.sjnaturalgas.com	**C** **ACTIVE**
SmartEnergy Holdings, LLC 100 Overlook Center 2nd Floor Princeton, NJ NJ 08540 United States of America	(800) 443-4440 www.smartenergy.com	**R/C/I** **ACTIVE**
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 www.southjerseyenergy.com	**R/C/I** **ACTIVE**

Spark Energy Gas, LP/ Spark Energy 2105 City West Blvd. Suite 100 Houston, TX 77042	(713)600-2600 www.sparkenergy.com	**R/C/I** **ACTIVE**
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082 www.sperianenergy.com	**R/C/I** **ACTIVE**
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	**R/C/I** **ACTIVE**
Stream Energy New Jersey, LLC 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 www.streamenergy.net	**R/C** **ACTIVE**
Summit Energy Services, Inc. 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT www.summitenergy.com	**C/I** **ACTIVE**
Texas Retail Energy LLC Park 80 West Plaza II, Suite 200 Saddle Brook, NJ 07663 Attn: Chris Hendrix	(866) 532-0761 Texasretailenergy.com	**C/I** **ACTIVE**
TransCanada Power Marketing Ltd. 190 Middlesex Essex Turnpike, Suite 200 Iselin, NJ 08830	(877) MEGAWAT www.transcanada.com/powermarketing	**C/I** **ACTIVE**
TriEagle Energy, LP 90 Washington Valley Rd Bedminster, NJ 07921	(877) 933-2453 www.trieagleenergy.com	**R/C/I** **ACTIVE**
UGI Energy Services, Inc. dba UGI Energy Link 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 427-8545 www.ugienergylink.com	**C/I** **ACTIVE**
Verde Energy USA, Inc. 2001 Route 46 Waterview Plaza Suite 301 Parsippany, NJ 07054	(800) 388-3862 www.lowcostpower.com	**R/C** **ACTIVE**

Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	**R/C/I** **ACTIVE**
XOOM Energy New Jersey, LLC 744 Broad Street. 16th Floor Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	**R/C/I** **ACTIVE**
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	**R/C/I** **ACTIVE**
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	**R/C/I** **ACTIVE**

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PSE&G ELECTRIC SERVICE TERRITORY
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Supplier	Telephone & Web Site	*Customer Class
Abest Power & Gas of NJ, LLC 202 Smith Street Perth Amboy, NJ 08861	(888)987-6937 www.AbestPower.com	**R/C/I** **ACTIVE**
AEP Energy, Inc. f/k/a BlueStar Energy Services 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782 www.aepenergy.com	**R/C/I** **ACTIVE**
Alpha Gas and Electric, LLC 641 5th Street Lakewood, NJ 08701	(855) 553-6374 www.alphagasandelectric.com	**R/C** **ACTIVE**
Ambit Northeast, LLC d/b/a Ambit Energy 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284 www.ambitenergy.com	**R/C** **ACTIVE**
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Amerigreen Energy, Inc. 333Sylvan Avenue Englewood Cliffs, NJ 07632	888-559-4567 www.amerigreen.com	**R/C** **ACTIVE**
AP Gas & Electric, (NJ) LLC 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 www.apgellc.com	**R/C/I** **ACTIVE**
Astral Energy LLC 16 Tyson Place Bergenfield, NJ 07621	(888)850-1872 www.AstralEnergyLLC.com	**R/C/I** **ACTIVE**
Barclays Capital Services, Inc. 70 Hudson Street Jersey City, NJ 07302-4585	(800) 526-7000 www.barclays.com	**C** **ACTIVE**
BBPC, LLC d/b/a Great Eastern Energy	(888) 651-4121	**C**

116 Village Blvd. Suite 200 Princeton, NJ 08540	www.greateasternenergy.com	**ACTIVE**
Berkshire Energy Partners, LLC 9 Berkshire Road Landenberg, PA 19350 Attn: Dana A. LeSage, P.E.	(610) 255-5070 www.berkshireenergypartners.com	**C/I** **ACTIVE**
Blue Pilot Energy, LLC 197 State Rte. 18 South Ste. 3000 East Brunswick, NJ 08816	(800) 451-6356 www.bluepilotenergy.com	**R/C** **ACTIVE**
Brick Standard, LLC 235 Hudson Street Suite 1 Hoboken, NJ 07030	(201)706-8101 www.standardalternative.com	**C/I** **ACTIVE**
CCES LLC dba Clean Currents Energy Services 566 Terhune Street Teaneck, NJ 07666	(877) 933-2453 www.cleancurrents.com	**R/C** **ACTIVE**
Champion Energy Services, LLC 1200 Route 22 Bridgewater, NJ 08807	(888) 653-0093 www.championenergyservices.com	**R/C/I** **ACTIVE**
Choice Energy, LLC 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490 www.4choiceenergy.com	**R/C** **ACTIVE**
Clearview Electric, Inc. 1744 Lexington Avenue Pennsauken, NJ 08110	(888) CLR-VIEW (800) 746- 4702 www.clearviewenergy.com	**R/C/I** **ACTIVE**
Commerce Energy, Inc. 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 www.commerceenergy.com	**R/C** **ACTIVE**
Community Energy Inc. 51 Sandbrook Headquarters Road Stockton, NJ 08559	(866)946-3123 www.communityenergyinc.com	**R/C/I** **ACTIVE**
ConEdison Solutions Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 www.conedsolutions.com	**C/I** **ACTIVE**

ConocoPhillips Company 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 646-4427 www.conocophillips.com	**C/I** **ACTIVE**
Constellation NewEnergy, Inc. 900A Lake Street, Suite 2 Ramsey, NJ 07446	(888) 635-0827 www.constellation.com	**R/C/I** **ACTIVE**
Constellation Energy 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 www.constellation.com	**R** **ACTIVE**
Credit Suisse, (USA) Inc. 700 College Road East Princeton, NJ 08450	(212) 538-3124 www.creditsuisse.com	**C** **ACTIVE**
Direct Energy Business, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 http://www.business.directenergy.com/	**R** **ACTIVE**
Direct Energy Business Marketing, LLC (fka Hess Energy Marketing) 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 http://www.business.directenergy.com/	**C/I** **ACTIVE**
Direct Energy Services, LLC 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115 www.directenergy.com	**R** **ACTIVE**
Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC) One Hess Plaza Woodbridge, NJ 07095	(888) 464-4377 http://www.business.directenergy.com/	**C/I** **ACTIVE**
Discount Energy Group, LLC 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331 www.discountenergygroup.com	**R/C** **ACTIVE**
DTE Energy Supply, Inc. One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 www.dtesupply.com	**C/I** **ACTIVE**

Energy.me Midwest LLC 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 www.energy.me	**R/C/I** **ACTIVE**
Energy Plus Holdings LLC 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 www.energypluscompany.com	**R/C** **ACTIVE**
Ethical Electric Benefit Co. d/b/a Ethical Electric 100 Overlook Center, 2nd Fl. Princeton, NJ 08540	(888) 444-9452 www.ethicalelectric.com	**R/C** **ACTIVE**
Energy Service Providers, Inc., d/b/a New Jersey Gas & Electric 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290 www.njgande.com	**R/C** **ACTIVE**
FirstEnergy Solutions 150 West State Street Trenton, NJ 08608	(866) 625-7318 www.fes.com	**C/I** **ACTIVE**
Gateway Energy Services Corp. 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866)348-4193 www.directenergybusiness.com	**R/C** **ACTIVE**
GDF SUEZ Energy Resources NA, Inc. 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374 www.gdfsuezenergyresources.com	**C/I** **ACTIVE**
GDF Suez Retail Energy Solutions LLC d/b/a THINK ENERGY 333 Thornall St. Sixth Floor Edison, NJ 08819	1-866-252-0078 www.mythinkenergy.com	**R/C/I** **ACTIVE**
Glacial Energy of New Jersey, Inc. 21 Pine Street, Suite 237 Rockaway, NJ 07866	(888) 452-2425 www.glacialenergy.com	**C/I** **ACTIVE**
Global Energy Marketing LLC 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778 www.globalp.com	**R/C/I** **ACTIVE**

Green Mountain Energy Company 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 www.greenmountain.com/commercial-home	**C/I** **ACTIVE**
Harborside Energy LLC 101 Hudson Street Suite 2100 Jersey City, NJ 07302	(877) 940-3835 www.harborsideenergynj.com	**R/C** **ACTIVE**
Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 www.hess.com	**C/I** **ACTIVE**
HIKO Energy, LLC 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 www.hikoenergy.com	**R/C/I** **ACTIVE**
Hudson Energy Services, LLC 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9 www.hudsonenergyservices.com	**C** **ACTIVE**
IDT Energy, Inc. 550 Broad Street Newark, NJ 07102	(877) 887-6866 www.idtenergy.com	**R/C** **ACTIVE**
Independence Energy Group, LLC 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 www.chooseindependence.com	**R/C** **ACTIVE**
Inspire Energy Holdings LLC 923 Haddonfield Road 3rd Fl. Building B2 Cherry Hill, NJ 08002	(866) 403-2620 www.inspireenergy.com	**R/C/I**
Integrys Energy Services, Inc. 33 Wood Ave, South, Suite 610 Iselin, NJ 08830	(800) 536-0151 www.integrysenergy.com	**C/I** **ACTIVE**
Jsynergy, LLC 445 Central Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020 Jsynergyllc.com	**R/C/I** **ACTIVE**
Kuehne Chemical Company, Inc. 86 North Hackensack Avenue South Kearney, NJ 07032	(973) 589-0700 kuehnechemical@comcast.net	**I**

Liberty Power Delaware, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	**C/I** **ACTIVE**
Liberty Power Holdings, LLC 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799 www.libertypowercorp.com	**R/C/I** **ACTIVE**
Linde Energy Services 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 www.linde.com	**C/I** **ACTIVE**
Marathon Power LLC 302 Main Street Paterson, NJ 07505	(888) 779-7255 www.mecny.com	**R/C/I** **ACTIVE**
MP2 Energy NJ, LLC 111 River Street, Suite 1204 Hoboken, NJ 07030	(877) 238-5343 www.mp2energy.com	**R/C/I** **ACTIVE**
Natures Current, LLC 95 Fairmount Avenue Philadelphia, Pennsylvania 19123	(215) 464-6000 www.naturescurrent.com	**R/C/I** **ACTIVE**
MPower Energy NJ LLC One University Plaza, Suite 507 Hackensack, NJ 07601	(877) 286-7693 www.mpowerenergy.com	**R/C/I** **ACTIVE**
NATGASCO, Inc. (Supreme Energy, Inc.) 532 Freeman St. Orange, NJ 07050	(800) 840-4427 www.supremeenergyinc.com	**R/C/I** **ACTIVE**
New Jersey Gas & Electric 10 North Park Place Suite 420 Morristown, NJ 07960	(866) 568-0290 www.njgande.com	**R/C/** **ACTIVE**
NextEra Energy Services New Jersey, LLC 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential www.nexteraenergyservices.com	**R/C/I** **ACTIVE**
Noble Americas Energy Solutions The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 www.noblesolutions.com	**C/I** **ACTIVE**

Nordic Energy Services, LLC 50 Tice Boulevard, Suite 340 Woodcliff Lake, NJ 07677	(877) 808-1027 www.nordiceenergy.us.com	**R/C/I** **ACTIVE**
North American Power and Gas, LLC 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086 www.napower.com	**R/C/I** **ACTIVE**
North Eastern States, Inc. d/b/a Entrust Energy 90 Washington Valley Road Bedminster, NJ 07921	(888) 535-6340 www.entrustenergy.com	**R/C/I** **ACTIVE**
Oasis Power, LLC d/b/a Oasis Energy 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046 www.oasisenergy.com	**R/C** **ACTIVE**
Palmco Power NJ, LLC One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 www.PalmcoEnergy.com	**R/C/I** **ACTIVE**
Park Power, LLC 1200 South Church St. Suite 23 Mount Laurel, NJ 08054	(856) 778-0079 www.parkpower.com	**R/C/I** **ACTIVE**
Plymouth Rock Energy, LLC 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) www.plymouthenergy.com	**R/C/I** **ACTIVE**
Power Management Co., LLC b/b/a PMC Lightsavers Limited Liability Company 1600 Moseley Road Victor, NY 14564	(585) 249-1360 www.powermanagementco.com	**C/I** **ACTIVE**
PPL Energy Plus, LLC 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 www.pplenergyplus.com	**C/I** **ACTIVE**
PPL EnergyPlus Retail, LLC 788 Shrewsbury Avenue, Suite 220 Tinton Falls, NJ 07724	(732) 741-0505 – 2000 www.pplenergyplus.com	**C/I** **ACTIVE**
Progressive Energy Consulting, LLC	(917) 837-7400	**R/C/I**

PO Box 4582 Wayne, New Jersey 07474	Progressivenrg@optionline.net	**ACTIVE**
Prospect Resources, Inc. 208 W. State Street Trenton, NJ 08608-1002	(847) 673-1959 www.prospectresources.com	**C** **ACTIVE**
Public Power & Utility of New Jersey, LLC One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415 www.ppandu.com	**R/C/I** **ACTIVE**
Reliant Energy 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 www.reliant.com	**R/C/I** **ACTIVE**
ResCom Energy LLC 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 http://rescomenergy.com	**R/C/I** **ACTIVE**
Residents Energy, LLC 550 Broad Street Newark, NJ 07102	(888) 828-7374 www.residentsenergy.com	**R/C**
Respond Power LLC 1001 East Lawn Drive Teaneck, NJ 07666	(877) 973-7763 www.majorenergy.com	**R/C/I** **ACTIVE**
Save on Energy, LLC 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877)-658-3183 www.saveonenergy.com	**R/C**
SFE Energy One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344 www.sfeenergy.com	**R/C/I** **ACTIVE**
S.J. Energy Partners, Inc. 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666 www.sjnaturalgas.com	**C** **ACTIVE**
SmartEnergy Holdings, LLC 100 Overlook Center 2nd Floor Princeton, NJ NJ 08540 United States of America	(800) 443-4440 www.smartenergy.com	**R/C/I** **ACTIVE**
South Jersey Energy Company 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020 www.southjerseyenergy.com	**R/C/I** **ACTIVE**

Spark Energy Gas, LP/ Spark Energy 2105 City West Blvd. Suite 100 Houston, TX 77042	(713)600-2600 www.sparkenergy.com	**R/C/I** **ACTIVE**
Sperian Energy Corp. 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082 www.sperianenergy.com	**R/C/I** **ACTIVE**
Starion Energy PA Inc. 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 www.starionenergy.com	**R/C/I** **ACTIVE**
Stream Energy New Jersey, LLC 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 www.streamenergy.net	**R/C** **ACTIVE**
Summit Energy Services, Inc. 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT www.summitenergy.com	**C/I** **ACTIVE**
Texas Retail Energy LLC Park 80 West Plaza II, Suite 200 Saddle Brook, NJ 07663 Attn: Chris Hendrix	(866) 532-0761 Texasretailenergy.com	**C/I** **ACTIVE**
TransCanada Power Marketing Ltd. 190 Middlesex Essex Turnpike, Suite 200 Iselin, NJ 08830	(877) MEGAWAT www.transcanada.com/powermarketing	**C/I** **ACTIVE**
TriEagle Energy, LP 90 Washington Valley Rd Bedminster, NJ 07921	(877) 933-2453 www.trieagleenergy.com	**R/C/I** **ACTIVE**
UGI Energy Services, Inc. dba UGI Energy Link 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 427-8545 www.ugienergylink.com	**C/I** **ACTIVE**
Verde Energy USA, Inc. 2001 Route 46 Waterview Plaza Suite 301 Parsippany, NJ 07054	(800) 388-3862 www.lowcostpower.com	**R/C** **ACTIVE**

Viridian Energy 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 www.viridian.com	**R/C/I** **ACTIVE**
XOOM Energy New Jersey, LLC 744 Broad Street. 16th Floor Newark, NJ 07102	(888) 997-8979 www.xoomenergy.com	**R/C/I** **ACTIVE**
YEP Energy 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 www.yepenergyNJ.com	**R/C/I** **ACTIVE**
Your Energy Holdings, LLC One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 www.thisisyourenergy.com	**R/C/I** **ACTIVE**

Back to the main supplier page

APPENDIX B

Equipment Inventory

Essex County
CHA Project# 29412
Fleet Management Garage

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type / Utility	Capacity/Size	Efficiency	Location	Areas/Equipment Served	Date Installed	Remaining Useful Life (years)	Other Info.
DHW-1	1	Rheem Spider Fire	GHE100ES-300A	RRGUA231406400	DHW heater / Gas	300,000 BTUH / 100 gallons	94%	Utility Store-room	Building	Jun-14	15	
FC-1	~3	Mitsubishi	N/A	N/A	Fan coil cassette	~2 tons	N/A	Offices	Building	Jun-14	15	
UH-X	~7	Reznor	DPB-300	varies	Gas fired Unit Heater	300,000 BTUH	80%	Garage Bays	Building	Jun-14	20	
HP-1	1	Mitsubishi	PUMY-P48NHMU	N/A	Split System Heat Pump	4 tons	N/A	Roof	Building	Jun-14	20	
HV-5	1	Greenheck	16X-118-H32-DE	13631175	gas-fired make-up air RTU	N/A	N/A	Roof	Building	Jun-14	20	
HV-4	1	Greenheck	16X-118-H32-DB	13631172	gas-fired make-up air RTU	N/A	N/A	Roof	Building	Jun-14	20	
HV-X	1	Greenheck	N/A	N/A	gas-fired make-up air RTU	N/A	80%	Roof	Building	Jun-14	20	
HV-9	1	Greenheck	16X-109-H12-DB	13631143	gas-fired make-up air RTU	N/A	80%	Roof	Building	Jun-14	20	
EF-X	multiple	Greenheck	CUBE-165HP	13656889	exhaust fan	varies	N/A	Roof	Building	Jun-14	20	
HV-1A	1	Greenheck	16X-119-1122-11	13631147	gas-fired make-up air RTU	varies	N/A	Roof	Building	Jun-14	20	
HV-10	1	Greenheck	16X-112-H22-DE	13631161	gas-fired make-up air RTU	varies	N/A	Roof	Building	Jun-14	20	
HV-1B	1	Greenheck	16X-115-H22-DE	13631166	gas-fired make-up air RTU	varies	N/A	Roof	Building	Jun-14	20	
HV-2	1	Greenheck	16X-118-H32-DB	13631168	gas-fired make-up air RTU	varies	N/A	Roof	Building	Jun-14	20	
CU-1	1	Mitsubishi	PUY-A24NHA4	N/A	Condensing unit	2 tons	N/A	Roof	Building	Jun-14	15	
RTU-1	1	Trane	YSD180F4RXA03F4C1C	142110459D	Gas fired / DX / RTU	15 tons	Standard efficiency	Roof	Building	Jun-14	20	
RTU-2	1	Trane	TSC120F4RZADBFOC1C	142211029L	Gas fired / DX / RTU	10 tons	Standard efficiency	Roof	Building	Jun-14	20	
RTU-3	1	Trane	YSC092F4RZA09F1C1C	142112912L	Gas fired / DX / RTU	7.5 tons	Standard efficiency	Roof	Building	Jun-14	20	

Energy Audit of Fleet Management Garage
CHA Project No. 29142
Existing Lighting & Audit Input

Cost of Electricity: **$0.107** **$/kWh**
$6.74 **$/kW**

			EXISTING CONDITIONS									Retrofit Control	
	Area Description	Usage	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh		
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	Describe Usage Type using Operating Hours	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	Retrofit control device	Notes
264LED	Conference Room	Conference	6	Elevator Halogen 20W	HLV20/1	30	0.18	OCC	1200	216	none	
X2	Main Office Area	Office	48	XX 3.0 W CF 2	ELED1.5/2	3	0.14	OCC	3000	432	none	
X2	Director's Office	Office	12	XX 3.0 W CF 2	ELED1.5/2	3	0.04	OCC	3000	108	none	
264LED	Toilet Room	Restroom w/ OCC	2	Elevator Halogen 20W	HLV20/1	30	0.06	OCC	1000	60	none	
264LED	Board Room	Office	6	Elevator Halogen 20W	HLV20/1	30	0.18	OCC	3000	540	none	
40LED	Environmental Office, RM 211	Office	24	T 32 R F 2 (ELE)	F42LL	60	1.44	OCC	3000	4,320	none	
40LED	Biologist Office	Office	8	T 32 R F 2 (ELE)	F42LL	60	0.48	OCC	3000	1,440	none	
40LED	Closet	Storage Areas	4	T 32 R F 2 (ELE)	F42LL	60	0.24	SW	1000	240	none	
40LED	Corridor	Hallways	8	T 32 R F 2 (ELE)	F42LL	60	0.48	Breaker	2280	1,094	none	
40LED	2nd floor storage area	Storage Areas	12	T 32 R F 2 (ELE)	F42LL	60	0.72	SW	1000	720	none	
40LED	Locker Room	Locker w/ OCC	10	T 32 R F 2 (ELE)	F42LL	60	0.60	OCC	2000	1,200	none	
55LED	Corridor	Hallways	5	2T 17 R F 3 (ELE)	F23ILL	47	0.24	Breaker	2280	536	none	
40LED	Break Room	Break/Lunch Rooms	9	T 32 R F 2 (ELE)	F42LL	60	0.54	OCC	3102.5	1,675	none	
X1	Front Entrance	Hallways	2	X 1.5 W LED	ELED1.5/1	1.5	0.00	Breaker	2280	7	none	
264LED	Front Entrance	Hallways	6	Elevator Halogen 20W	HLV20/1	30	0.18	Breaker	2280	410	none	
264LED	Vestibule	Hallways	4	Elevator Halogen 20W	HLV20/1	30	0.12	Breaker	2280	274	none	
55LED	Corridor	Hallways	3	2T 17 R F 3 (ELE)	F23ILL	47	0.14	Breaker	2280	321	none	
X2	Main Bays	Mechanical Room	50	XX 3.0 W CF 2	ELED1.5/2	3	0.15	SW	1000	150	none	
40LED	1st floor storage	Storage Areas	48	T 32 R F 2 (ELE)	F42LL	60	2.88	SW	1000	2,880	OCC	
40LED	2nd floor storage area	Storage Areas	55	T 32 R F 2 (ELE)	F42LL	60	3.30	SW	1000	3,300	OCC	
X2	Back area	Mechanical Room	24	XX 3.0 W CF 2	ELED1.5/2	3	0.07	SW	1000	72	none	
X2	Additional Bay #1	Mechanical Room	16	XX 3.0 W CF 2	ELED1.5/2	3	0.05	SW	1000	48	none	
X2	Additional Bay #2	Mechanical Room	16	XX 3.0 W CF 2	ELED1.5/2	3	0.05	SW	1000	48	none	
40LED	Additional Bay #2	Mechanical Room	1	T 32 R F 2 (ELE)	F42LL	60	0.06	SW	1000	60	none	
X2	Exterior light	Outdoor Lighting	11	XX 3.0 W CF 2	ELED1.5/2	3	0.03	SW	4368	144	none	
227LED	Exterior light	Outdoor Lighting	6	70 W MH Wall Pack	MH70/1	95	0.57	SW	4368	2,490	none	
	Total		**396**				**12.94**			**22,786**		

APPENDIX C

ECM Calculations

Essex County
CHA Project Number: 29142

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
$ 0.169	$/kWh blended		0.000420205	21,584	Electric	Natural Gas	Fuel Oil
$ 0.159	$/kWh supply	-	0.000420205		$ -	$ -	
$ 2.13	$/kW	53.1	0				
$ 1.08	$/Therm	-	0.00533471				
$ 9.63	$/kgals	-	0				
	$/Gal						

Fleet Management Garage

Recommend? Y or N		Item	Savings kW	kWh	therms	No. 2 Oil gal	Water kgal	$	Cost	Simple Payback	Life Expectancy	Equivalent CO_2 (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings kW	kWh	therms	kgal/yr	$	ROI	NPV	IRR
Y	ECM-1	Door Sweeps and Seals	0.0	267	264	0	0	329	$ 1,383	4.2	25.0	1.5		N	4.2	0.0	6,683	6,600	0	$ 8,231	5.0	$4,350	23.7%
Y	ECM-2	Insulate Overhead Doors	0.0	0	69	0	0	74	$ 3,019	40.5	15.0	0.4		N	40.5	0.0	0	1,038	0	$ 1,117	(0.6)	($2,130)	-10.4%
N	ECM-L1	Lighting Replacements / Upgrades	5.2	10,027	0	0	0	1,497	$ 47,582	31.8	10.0	4.2	$ 10,838	N	24.5	52.0	100,270	0	0	$ 18,275	(0.6)	($23,974)	-13.7%
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0.0	1,545	0	0	0	165	$ 257	1.6	10.0	0.6	$ 40	N	1.3	0.0	15,450	0	0	$ 2,611	9.2	$1,190	75.8%
Y	ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	5.2	11,005	0	0	0	1,602	$ 47,839	29.9	10.0	4.6	$ 10,878	N	23.1	52.0	110,050	0	0	$ 19,928	(0.6)	($23,296)	-12.9%
		Total (Not Including ECMs L1, L2)	**7.2**	**11,272**	**333**	**0**	**0**	**$ 2,006**	**$ 52,240**	**26.0**	**7.2**	**8**	**$ 10,878**		**20.6**	**52**	**116,733**	**7,638**	**-**	**$ 29,276**	**(0.4)**	**($28,866)**	**-21.5%**
		Recommended Measures (highlighted green above)	**7.2**	**11,272**	**333**	**0**	**0**	**$ 2,006**	**$ 52,240**	**26.0**	**7.2**	**7**	**$ 10,878**	**0**	**20.6**	**52**	**116,733**	**7,638**	**-**	**$ 29,276**	**(0.4)**	**($28,866)**	**-21.5%**
		% of Existing	**14%**	**#DIV/0!**	**#DIV/0!**	**0**	**0**																

	City:	Newark, NJ				
	Occupied Hours/Week	70	70	70	70	50
		Building Operating	Auditorium Occupied	Gymnasium Occupied	Library Occupied	Classrooms Occupied
Temp	Enthalpy h (Btu/lb) Bin Hours	Hours	Hours	Hours	Hours	Hours
102.5						
97.5	35.4 6	3	3	3	3	2
92.5	37.4 31	13	13	13	13	9
87.5	35.0 131	55	55	55	55	39
82.5	33.0 500	208	208	208	208	149
77.5	31.5 620	258	258	258	258	185
72.5	29.9 664	277	277	277	277	198
67.5	27.2 854	356	356	356	356	254
62.5	24.0 927	386	386	386	386	276
57.5	20.3 600	250	250	250	250	179
52.5	18.2 730	304	304	304	304	217
47.5	16.0 491	205	205	205	205	146
42.5	14.5 656	273	273	273	273	195
37.5	12.5 1,023	426	426	426	426	304
32.5	10.5 734	306	306	306	306	218
27.5	8.7 334	139	139	139	139	99
22.5	7.0 252	105	105	105	105	75
17.5	5.4 125	52	52	52	52	37
12.5	3.7 47	20	20	20	20	14
7.5	2.1 34	14	14	14	14	10
2.5	1.3 1	0	0	0	0	0
-2.5						
-7.5						

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	80%
Cooling Eff (kW/ton)	1.2

Heating		
Hours	4,427	Hrs
Weighted Avg	40	F
Avg	28	F

Cooling		
Hours	4,333	Hrs
Weighted Avg	68	F
Avg	78	F

Essex County
CHA Project Number: 29142
Fleet Management Garage

ECM-1: Install Door Seals

Description: This ECM evaluates the thermal and electrical savings associate with adding door seals and sweeps to prevent infiltration of cold (hot) outdoor air.

Heating System Efficiency	84%		Ex Occupied Clng Temp.	74	*F	Ex Occupied Htg Temp.	70	*F
Cooling System Efficiency	1.20	kW/ton	Ex Unoccupied Clng Temp.	85	*F	Ex Unoccupied Htg Temp.	60	*F
Linear Feet of Door Edge	160	LF	Cooling Occ Enthalpy Setpoint	27.5	Btu/lb	Electricity	$ 0.17	$/kWh
Existing Infiltration Factor*	1.5	cfm/LF	Cooling Unocc Enthalpy Setpoint	27.5	Btu/lb	Natural Gas	$ 1.08	$/therm
Proposed Infiltration Factor*	0.45	cfm/LF						

*Infiltration Factor per Carrier Handbook of Air Conditioning System Design based on average door seal gap calculated below.

					EXISTING LOADS		PROPOSED LOADS		COOLING ENERGY		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied				
Avg Outdoor Air Temp. Bins °F	Avg Outdoor Air Enthalpy	Existing Equipment Bin Hours	Occupied Equipment Bin Hours	Unoccupied Equipment Bin Hours	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Door Infiltration Load BTUH	Existing Cooling Energy kWh	Proposed Cooling Energy kWh	Existing Heating Energy therms	Proposed Heating Energy therms
A		B	C	D	E	F	G	H	I	J	K	L
102.5	0.0	0	0	0	29,700	29,700	8,910	8,910	0	0	0	0
97.5	35.4	6	3	4	-8,540	-8,540	-2,562	-2,562	5	2	0	0
92.5	37.4	31	13	18	-10,694	-10,694	-3,208	-3,208	33	10	0	0
87.5	35.0	131	55	76	-8,084	-8,084	-2,425	-2,425	106	32	0	0
82.5	33.0	500	208	292	-5,991	0	-1,797	0	125	37	0	0
77.5	31.5	620	258	362	-4,372	0	-1,311	0	113	34	0	0
72.5	29.9	664	277	387	0	0	0	0	0	0	0	0
67.5	27.2	854	356	498	648	0	194	0	0	0	3	1
62.5	24.0	927	386	541	1,944	0	583	0	0	0	9	3
57.5	20.3	600	250	350	3,240	648	972	194	0	0	12	4
52.5	18.2	730	304	426	4,536	1,944	1,361	583	0	0	26	8
47.5	16.0	491	205	286	5,832	3,240	1,750	972	0	0	25	8
42.5	14.5	656	273	383	7,128	4,536	2,138	1,361	0	0	44	13
37.5	12.5	1,023	426	597	8,424	5,832	2,527	1,750	0	0	84	25
32.5	10.5	734	306	428	9,720	7,128	2,916	2,138	0	0	72	22
27.5	8.7	334	139	195	11,016	8,424	3,305	2,527	0	0	38	11
22.5	7.0	252	105	147	12,312	9,720	3,694	2,916	0	0	32	10
17.5	5.4	125	52	73	13,608	11,016	4,082	3,305	0	0	18	5
12.5	3.7	47	20	27	14,904	12,312	4,471	3,694	0	0	7	2
7.5	2.1	34	14	20	16,200	13,608	4,860	4,082	0	0	6	2
2.5	1.3	1	0	1	17,496	14,904	5,249	4,471	0	0	0	0
-2.5	0.0	0	0	0	18,792	16,200	5,638	4,860	0	0	0	0
-7.5	0.0	0	0	0	20,088	17,496	6,026	5,249	0	0	0	0
TOTALS		**8,760**	**3,650**	**5,110**					**382**	**115**	**377**	**113**

Existing Door Infiltration	240	**cfm**
Existing Unoccupied Door Infiltration	240	**cfm**
Proposed Door Infiltration	72	**cfm**
Proposed Unoccupied Door Infiltration	72	**cfm**

Savings	**264**	**therms**	**$ 284**
	267	**kWh**	**$ 45**
			$ 329

Door	Width (ft)	Height (ft)	Linear Feet (LF)	gap (in)	gap location	LF of gap	% door w/ gap	Average gap for door (in)
1a	3	7	20	0.25	side & bottom	10	50%	0.125
1b	3	7	20	0.25	side & bottom	10	50%	0.125
2a	3	7	20	0.25	side & bottom	10	50%	0.125
2b	3	7	20	0.25	side & bottom	10	50%	0.125
3a	3	7	20	0.25	side & bottom	10	50%	0.125
3b	3	7	20	0.25	side & bottom	10	50%	0.125
Total	**18**	**42**	**120**	**0.207**		**160**	**133%**	**0.125**

Note: Doors labeled 'a', 'b', etc. are a part of the same door assembly.

Essex County
CHA Project Number: 29142
Fleet Management Garage

ECM-1: Install Door Seals - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									$ -	
Door Weatherization Seals & Sweeps	6	EA	$ 40	$ 115	$ -	$ 246	$ 860	$ -	$ 1,106	RS Means 2012
						$ -	$ -	$ -	$ -	

**Cost Estimates are for Energy Savings calculations only, do not use for procurement

$ 1,106	Subtotal
$ 277	25% Contingency
$ 1,383	**Total**

Essex County

CHA Project Number: 29142

Fleet Management Garage

ECM-2 Add Insulation to Overhead Doors

Existing: Insulation on overhead doors is minimal.
Proposed: Install 1.25" thick rigid polystyrene foam board.

Overhead door Area	1,440	SF	Cooling System Efficie	0	kW/ton	Heating System Efficie	80%	
Existing Infiltration Factor	**0.20**	**cfm/SF**	Ex Occupied Clng Ten	74	*F	Heating On Point	55	*F
Proposed Infiltration Factor	**0.20**	**cfm/SF**	Ex Unoccupied Clng T	74	*F	Ex Occupied Htg Tem	72	*F
Existing U Value	**0.250**	**Btuh/SF/°F**	Cooling Occ Enthalpy	27.5	Btu/lb	Ex Unoccupied Htg Te	72	*F
Proposed U Value	**0.111**	**Btuh/SF/°F**	Cooling Unocc Enthalp	27.5	Btu/lb	Cooling Electricity	$ 0.685	$/kWh
						Heating NG Cost	$ 1.08	$/Therm

					EXISTING LOADS		PROPOSED LOADS		\		HEATING ENERGY	
					Occupied	Unoccupied	Occupied	Unoccupied				
Avg Attic Air Temp. Bins °F	**Avg Outdoor Air Enthalpy**	**Existing Equipment Bin Hours**	**Occupied Equipment Bin Hours**	**Unoccupied Equipment Bin Hours**	**Attic Infiltration & Heat Load BTUH**	**Attic Infiltration & Heat Load BTUH**	**Attic Infiltration & Heat Load BTUH**	**Attic Infiltration & Heat Load BTUH**	**Existing Cooling Energy kWh**	**Proposed Cooling Energy kWh**	**Existing Heating Energy Therms**	**Proposed Heating Energy Therms**
A		**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**
117.5	35.4	6	3	4	-25,908	-25,908	-17,207	-17,207	0	0	0	0
112.5	37.4	31	13	18	-26,693	-26,693	-18,992	-18,992	0	0	0	0
107.5	35.0	131	55	76	-21,760	-21,760	-15,060	-15,060	0	0	0	0
102.5	33.0	500	208	292	-17,449	-17,449	-11,749	-11,749	0	0	0	0
97.5	31.5	620	258	362	-13,706	-13,706	-9,006	-9,006	0	0	0	0
92.5	29.9	664	277	387	-9,778	-9,778	-6,078	-6,078	0	0	0	0
87.5	27.2	854	356	498	-4,452	-4,452	-1,752	-1,752	0	0	0	0
82.5	24.0	927	386	541	1,484	1,484	3,184	3,184	0	0	17	37
77.5	20.3	600	250	350	8,136	8,136	8,836	8,836	0	0	61	66
72.5	18.2	730	304	426	0	0	0	0	0	0	0	0
67.5	16.0	491	205	286	0	0	0	0	0	0	0	0
62.5	14.5	656	273	383	0	0	0	0	0	0	0	0
57.5	12.5	1,023	426	597	0	0	0	0	0	0	0	0
52.5	10.5	734	306	428	13,085	13,085	9,185	9,185	0	0	120	84
47.5	8.7	334	139	195	16,440	16,440	11,540	11,540	0	0	69	48
42.5	7.0	252	105	147	19,796	19,796	13,895	13,895	0	0	62	44
37.5	5.4	125	52	73	23,151	23,151	16,250	16,250	0	0	36	25
32.5	3.7	47	20	27	26,506	26,506	18,605	18,605	0	0	16	11
27.5	2.1	34	14	20	29,861	29,861	20,961	20,961	0	0	13	9
22.5	1.3	1	0	1	33,216	33,216	23,316	23,316	0	0	0	0
TOTALS		**8,760**	**3,650**	**5,110**					0	0	**394**	**325**

Existing Infiltration	**288**	**cfm**
Existing Heat Transfer	**360**	**Btuh/°F**
Proposed Infiltration	**288**	**cfm**
Proposed Heat Transfer	**160**	**Btuh/°F**

Savings	**69**	**Therms**	**$ 74**
	0	**kWh**	**$ -**
			$ 74

Essex County
CHA Project Number: 29142
Fleet Management Garage

ECM-2 Insulate Overhead Doors - Cost

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						$ -	$ -		$ -	RS Means 2012
1-1/4" Polystyrene Foam Boards	1,440	SF	$ 0.900	$ 0.600	$ -	$ 1,335	$ 1,080	$ -	$ 2,415	RS Means 2012
						$ -	$ -	$ -	$ -	

Note: Cost estimates are for energy savings calculations only, do not use for procurement

$	2,415	Subtotal
$	604	25% Contingency
$	**3,019**	**Total**

Essex County
CHA Project Number: 29142
Fleet Management Garage

New Jersey Pay For Performance Incentive Program

Note: The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012.
Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governements or non-profit organizations.
At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Total Building Area (Square Feet)	21,584
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilites (BPU)

Incentive #1		
Audit is funded by NJ BPU	$0.05	$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	$0	$0
Existing Usage (from utility)	0	0
Proposed Savings	11,272	333
Existing Total MMBtus	0	
Proposed Savings MMBtus	72	
% Energy Reduction	**#DIV/0!**	
Proposed Annual Savings	$2,006	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	$/kWh	$/therm	$/kWh	$/therm	$/kWh	$/therm	$/kWh	$/therm
Incentive #2	$0.09	$0.90	$0.005	$0.05	$0.11	$1.25	#DIV/0!	#DIV/0!
Incentive #3	$0.09	$0.90	$0.005	$0.05	$0.11	$1.25	#DIV/0!	#DIV/0!

	Incentives $		
	Elec	Gas	Total
			$5,000
Incentive #1	$0	$0	#DIV/0!
Incentive #2	#DIV/0!	#DIV/0!	#DIV/0!
Incentive #3	#DIV/0!	#DIV/0!	#DIV/0!
Total All Incentives	**#DIV/0!**	**#DIV/0!**	**#DIV/0!**

Total Project Cost	$52,240

		Allowable Incentive
% Incentives #1 of Utility Cost*	#DIV/0!	#DIV/0!
% Incentives #2 of Project Cost**	#DIV/0!	#DIV/0!
% Incentives #3 of Project Cost**	#DIV/0!	#DIV/0!
Total Eligible Incentives***	**#DIV/0!**	
Project Cost w/ Incentives	#DIV/0!	

Project Payback (years)	
w/o Incentives	w/ Incentives
26.0	#DIV/0!

* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

** Maximum allowable amount of Incentive #2 is 25% of total project cost.
Maximum allowable amount of Incentive #3 is 25% of total project cost.

*** Maximum allowable amount of Incentive #1 is $50,000 if not funded by NJ BPU, and $25,000 if it is.
Maximum allowable amount of Incentive #2 & #3 is $1 million per gas account and $1 million per electric account; maximum 2 million per project

Energy Audit of Fleet Management Garage
CHA Project No. 29142
ECM-L1 Lighting Replacements

		EXISTING CONDITIONS								RETROFIT CONDITIONS							COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual $ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/space) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * ($/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered
264LED	Conference Room	6	Elevator Halogen 20W	HLV20/1	30	0.2	OCC	1200	216	6	TCP2W	H20LED	2	0.0	OCC	1,200	14	202	0.2	$ 35.16	$ 283.50	$222	8.1	1.7
X2	Main Office Area	48	XX 3.0 W CF 2	ELED1.5/2	3	0.1	OCC	3000	432	48	XX 3.0 W CF 2	ELED1.5/2	3	0.1	OCC	3,000	432	-	0.0	$ -	$ -	$0		#DIV/0!
X2	Director's Office	12	XX 3.0 W CF 2	ELED1.5/2	3	0.0	OCC	3000	108	12	XX 3.0 W CF 2	ELED1.5/2	3	0.0	OCC	3,000	108	-	0.0	$ -	$ -	$0		#DIV/0!
264LED	Toilet Room	2	Elevator Halogen 20W	HLV20/1	30	0.1	OCC	1000	60	2	TCP2W	H20LED	2	0.0	OCC	1,000	4	56	0.1	$ 10.52	$ 94.50	$74	9.0	1.9
264LED	Board Room	6	Elevator Halogen 20W	HLV20/1	30	0.2	OCC	3000	540	6	TCP2W	H20LED	2	0.0	OCC	3,000	36	504	0.2	$ 67.52	$ 283.50	$222	4.2	0.9
40LED	Environmental Office, RM 211	24	T 32 R F 2 (ELE)	F42LL	60	1.4	OCC	3000	4,320	24	T 38 R LED	RTLED38	38	0.9	OCC	3,000	2,736	1,584	0.5	$ 212.19	$ 5,670.00	$1,200	26.7	21.1
40LED	Biologist Office	8	T 32 R F 2 (ELE)	F42LL	60	0.5	OCC	3000	1,440	8	T 38 R LED	RTLED38	38	0.3	OCC	3,000	912	528	0.2	$ 70.73	$ 1,890.00	$400	26.7	21.1
40LED	Closet	4	T 32 R F 2 (ELE)	F42LL	60	0.2	SW	1000	240	4	T 38 R LED	RTLED38	38	0.2	SW	1,000	152	88	0.1	$ 16.53	$ 945.00	$200	57.2	45.1
40LED	Corridor	8	T 32 R F 2 (ELE)	F42LL	60	0.5	Breaker	2280	1,094	8	T 38 R LED	RTLED38	38	0.3	Breaker	2,280	693	401	0.2	$ 57.17	$ 1,890.00	$400	33.1	26.1
40LED	2nd floor storage area	12	T 32 R F 2 (ELE)	F42LL	60	0.7	SW	1000	720	12	T 38 R LED	RTLED38	38	0.5	SW	1,000	456	264	0.3	$ 49.60	$ 2,835.00	$600	57.2	45.1
40LED	Locker Room	10	T 32 R F 2 (ELE)	F42LL	60	0.6	OCC	2000	1,200	10	T 38 R LED	RTLED38	38	0.4	OCC	2,000	760	440	0.2	$ 64.87	$ 2,362.50	$500	36.4	28.7
55LED	Corridor	5	2T 17 R F 3 (ELE)	F23ILL	47	0.2	Breaker	2280	536	5	2T 25 R LED	2RTLED	25	0.1	Breaker	2,280	285	251	0.1	$ 35.73	$ 1,012.50	$250	28.3	21.3
40LED	Break Room	9	T 32 R F 2 (ELE)	F42LL	60	0.5	OCC	3102.5	1,675	9	T 38 R LED	RTLED38	38	0.3	OCC	3,103	1,061	614	0.2	$ 81.74	$ 2,126.25	$450	26.0	20.5
X1	Front Entrance	2	X 1.5 W LED	ELED1.5/1	1.5	0.0	Breaker	2280	7	2	X 1.5 W LED	ELED1.5/1	1.5	0.0	Breaker	2,280	7	-	0.0	$ -	$ -	$0		#DIV/0!
264LED	Front Entrance	6	Elevator Halogen 20W	HLV20/1	30	0.2	Breaker	2280	410	6	TCP2W	H20LED	2	0.0	Breaker	2,280	27	383	0.2	$ 54.57	$ 283.50	$222	5.2	1.1
264LED	Vestibule	4	Elevator Halogen 20W	HLV20/1	30	0.1	Breaker	2280	274	4	TCP2W	H20LED	2	0.0	Breaker	2,280	18	255	0.1	$ 36.38	$ 189.00	$148	5.2	1.1
55LED	Corridor	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	Breaker	2280	321	3	2T 25 R LED	2RTLED	25	0.1	Breaker	2,280	171	150	0.1	$ 21.44	$ 607.50	$150	28.3	21.3
X2	Main Bays	50	XX 3.0 W CF 2	ELED1.5/2	3	0.2	SW	1000	150	50	XX 3.0 W CF 2	ELED1.5/2	3	0.2	SW	1,000	150	-	0.0	$ -	$ -	$0		#DIV/0!
40LED	1st floor storage	48	T 32 R F 2 (ELE)	F42LL	60	2.9	SW	1000	2,880	48	T 38 R LED	RTLED38	38	1.8	SW	1,000	1,824	1,056	1.1	$ 198.40	$ 11,340.00	$2,400	57.2	45.1
40LED	2nd floor storage area	55	T 32 R F 2 (ELE)	F42LL	60	3.3	SW	1000	3,300	55	T 38 R LED	RTLED38	38	2.1	SW	1,000	2,090	1,210	1.2	$ 227.33	$ 12,993.75	$2,750	57.2	45.1
X2	Back area	24	XX 3.0 W CF 2	ELED1.5/2	3	0.1	SW	1000	72	24	XX 3.0 W CF 2	ELED1.5/2	3	0.1	SW	1,000	72	-	0.0	$ -	$ -	$0		#DIV/0!
X2	Additional Bay #1	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1000	48	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1,000	48	-	0.0	$ -	$ -	$0		#DIV/0!
X2	Additional Bay #2	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1000	48	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1,000	48	-	0.0	$ -	$ -	$0		#DIV/0!
40LED	Additional Bay #2	1	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1000	60	1	T 38 R LED	RTLED38	38	0.0	SW	1,000	38	22	0.0	$ 4.13	$ 236.25	$50	57.2	45.1
X2	Exterior light	11	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	4368	144	11	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	4,368	144	-	0.0	$ -	$ -	$0		#DIV/0!
227LED	Exterior light	6	70 W MH Wall Pack	MH70/1	95	0.6	SW	4368	2,490	6	FXLED18	FXLED18/1	18	0.1	SW	4,368	472	2,018	0.5	$ 253.29	$ 2,539.35	$600	10.0	7.7
	Total	**396**				**12.9**			**22,786**	**396**			**481**	**7.7**			**12,759**	**10,027**	**5.2**	**$1,497**	**$47,582**	**$10,838**		
																	Demand Savings			**5.2**	**$424**			
																	kWh Savings			**10,027**	**$1,073**			
																	Total savings				**$1,497**		**31.8**	**24.5**

Energy Audit of Fleet Management Garage
CHA Project No. 29142
ECM-L2 Install Occupancy Sensors

		EXISTING CONDITIONS							RETROFIT CONDITIONS								COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual $ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated annual hours for the usage group	(kWspace) * (Annual Hours)	No. of fixtures after the retrofit	"Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWspace) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kW Saved) * ($/kWh)	Cost for renovations to lighting system		Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered
264LED	Conference Room	6	Elevator Halogen 20W	HLV20/1	30	0.2	OCC	1200	216.0	6	Elevator Halogen 20W	HLV20/1	30	0.2	none	1200	216.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X2	Main Office Area	48	XX 3.0 W CF 2	ELED1.5/2	3	0.1	OCC	3000	432.0	48	XX 3.0 W CF 2	ELED1.5/2	3	0.1	none	3000	432.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X2	Director's Office	12	XX 3.0 W CF 2	ELED1.5/2	3	0.0	OCC	3000	108.0	12	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	3000	108.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
264LED	Toilet Room	2	Elevator Halogen 20W	HLV20/1	30	0.1	OCC	1000	60.0	2	Elevator Halogen 20W	HLV20/1	30	0.1	none	1000	60.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
264LED	Board Room	6	Elevator Halogen 20W	HLV20/1	30	0.2	OCC	3000	540.0	6	Elevator Halogen 20W	HLV20/1	30	0.2	none	3000	540.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Environmental Office, RM 211	24	T 32 R F 2 (ELE)	F42LL	60	1.4	OCC	3000	4,320.0	24	T 32 R F 2 (ELE)	F42LL	60	1.4	none	3000	4,320.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Biologist Office	8	T 32 R F 2 (ELE)	F42LL	60	0.5	OCC	3000	1,440.0	8	T 32 R F 2 (ELE)	F42LL	60	0.5	none	3000	1,440.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Closet	4	T 32 R F 2 (ELE)	F42LL	60	0.2	SW	1000	240.0	4	T 32 R F 2 (ELE)	F42LL	60	0.2	none	1000	240.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Corridor	8	T 32 R F 2 (ELE)	F42LL	60	0.5	Breaker	2280	1,094.4	8	T 32 R F 2 (ELE)	F42LL	60	0.5	none	2280	1,094.4	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	2nd floor storage area	12	T 32 R F 2 (ELE)	F42LL	60	0.7	SW	1000	720.0	12	T 32 R F 2 (ELE)	F42LL	60	0.7	none	1000	720.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Locker Room	10	T 32 R F 2 (ELE)	F42LL	60	0.6	OCC	2000	1,200.0	10	T 32 R F 2 (ELE)	F42LL	60	0.6	none	2000	1,200.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
55LED	Corridor	5	2T 17 R F 3 (ELE)	F23ILL	47	0.2	Breaker	2280	535.8	5	2T 17 R F 3 (ELE)	F23ILL	47	0.2	none	2280	535.8	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Break Room	9	T 32 R F 2 (ELE)	F42LL	60	0.5	OCC	3102.5	1,675.4	9	T 32 R F 2 (ELE)	F42LL	60	0.5	none	3102.5	1,675.4	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X1	Front Entrance	2	X 1.5 W LED	ELED1.5/1	1.5	0.0	Breaker	2280	6.8	2	X 1.5 W LED	ELED1.5/1	1.5	0.0	none	2280	6.8	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
264LED	Front Entrance	6	Elevator Halogen 20W	HLV20/1	30	0.2	Breaker	2280	410.4	6	Elevator Halogen 20W	HLV20/1	30	0.2	none	2280	410.4	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
264LED	Vestibule	4	Elevator Halogen 20W	HLV20/1	30	0.1	Breaker	2280	273.6	4	Elevator Halogen 20W	HLV20/1	30	0.1	none	2280	273.6	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
55LED	Corridor	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	Breaker	2280	321.5	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	none	2280	321.5	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X2	Main Bays	50	XX 3.0 W CF 2	ELED1.5/2	3	0.2	SW	1000	150.0	50	XX 3.0 W CF 2	ELED1.5/2	3	0.2	none	1000	150.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	1st floor storage	48	T 32 R F 2 (ELE)	F42LL	60	2.9	SW	1000	2,880.0	48	T 32 R F 2 (ELE)	F42LL	60	2.9	OCC	750	2,160.0	720.0	0.0	$77.04	$128.25	$20.00	1.7	1.4
40LED	2nd floor storage area	55	T 32 R F 2 (ELE)	F42LL	60	3.3	SW	1000	3,300.0	55	T 32 R F 2 (ELE)	F42LL	60	3.3	OCC	750	2,475.0	825.0	0.0	$88.28	$128.25	$20.00	1.5	1.2
X2	Back area	24	XX 3.0 W CF 2	ELED1.5/2	3	0.1	SW	1000	72.0	24	XX 3.0 W CF 2	ELED1.5/2	3	0.1	none	1000	72.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X2	Additional Bay #1	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1000	48.0	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	1000	48.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X2	Additional Bay #2	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1000	48.0	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	1000	48.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
40LED	Additional Bay #2	1	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1000	60.0	1	T 32 R F 2 (ELE)	F42LL	60	0.1	none	1000	60.0	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
X2	Exterior light	11	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	4368	144.1	11	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	4368	144.1	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
227LED	Exterior light	6	70 W MH Wall Pack	MH70/1	95	0.6	SW	4368	2,489.8	6	70 W MH Wall Pack	MH70/1	95	0.6	none	4368	2,489.8	0.0	0.0	$0.00	$0.00	$0.00		#DIV/0!
	Total	396				12.9			22785.8	396.0				12.9			21240.8	1545.0	0.0	165.3	256.5	40.0		
																	Demand Savings			0.0	$0			
																	kWh Savings			1,545	$165			
																	Total Savings				$165		1.6	1.3

Energy Audit of Fleet Management Garage
CHA Project No. 29142
ECM-L3 Lighting Replacements with Occupancy Sensors

		EXISTING CONDITIONS							RETROFIT CONDITIONS							COST & SAVINGS ANALYSIS						
	Area Description	No. of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual $ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback
Field Code	Unique description of the location - Room number/Room name: Floor number (if applicable)	No. of fixtures before the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/space) * (Annual Hours)	No. of fixtures after the retrofit	Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kWh Saved) * ($/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered
264LED	Conference Room	6	Elevator Halogen 20W	HLV20/1	30	0.2	OCC	1200	216	6	TCP2W	H20LED	2	0.0	none	1,200	14	202	0.2	$ 35.16	$ 283.50	$ 222	8.1	1.7
X2	Main Office Area	48	XX 3.0 W CF 2	ELED1.5/2	3	0.1	OCC	3000	432	48	XX 3.0 W CF 2	ELED1.5/2	3	0.1	none	3,000	432	-	0.0	$ -	$ -	$ -		
X2	Director's Office	12	XX 3.0 W CF 2	ELED1.5/2	3	0.0	OCC	3000	108	12	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	3,000	108	-	0.0	$ -	$ -	$ -		
264LED	Toilet Room	2	Elevator Halogen 20W	HLV20/1	30	0.1	OCC	1000	60	2	TCP2W	H20LED	2	0.0	none	1,000	4	56	0.1	$ 10.52	$ 94.50	$ 74	9.0	1.9
264LED	Board Room	6	Elevator Halogen 20W	HLV20/1	30	0.2	OCC	3000	540	6	TCP2W	H20LED	2	0.0	none	3,000	36	504	0.2	$ 67.52	$ 283.50	$ 222	4.2	0.9
40LED	Environmental Office, RM 211	24	T 32 R F 2 (ELE)	F42LL	60	1.4	OCC	3000	4,320	24	T 38 R LED	RTLED38	38	0.9	none	3,000	2,736	1,584	0.5	$ 212.19	$ 5,670.00	$ 1,200	26.7	21.1
40LED	Biologist Office	8	T 32 R F 2 (ELE)	F42LL	60	0.5	OCC	3000	1,440	8	T 38 R LED	RTLED38	38	0.3	none	3,000	912	528	0.2	$ 70.73	$ 1,890.00	$ 400	26.7	21.1
40LED	Closet	4	T 32 R F 2 (ELE)	F42LL	60	0.2	SW	1000	240	4	T 38 R LED	RTLED38	38	0.2	none	1,000	152	88	0.1	$ 16.53	$ 945.00	$ 200	57.2	45.1
40LED	Corridor	8	T 32 R F 2 (ELE)	F42LL	60	0.5	Breaker	2280	1,094	8	T 38 R LED	RTLED38	38	0.3	none	2,280	693	401	0.2	$ 57.17	$ 1,890.00	$ 400	33.1	26.1
40LED	2nd floor storage area	12	T 32 R F 2 (ELE)	F42LL	60	0.7	SW	1000	720	12	T 38 R LED	RTLED38	38	0.5	none	1,000	456	264	0.3	$ 49.60	$ 2,835.00	$ 600	57.2	45.1
40LED	Locker Room	10	T 32 R F 2 (ELE)	F42LL	60	0.6	OCC	2000	1,200	10	T 38 R LED	RTLED38	38	0.4	none	2,000	760	440	0.2	$ 64.87	$ 2,362.50	$ 500	36.4	28.7
55LED	Corridor	5	2T 17 R F 3 (ELE)	F23ILL	47	0.2	Breaker	2280	536	5	2T 25 R LED	2RTLED	25	0.1	none	2,280	285	251	0.1	$ 35.73	$ 1,012.50	$ 250	28.3	21.3
40LED	Break Room	9	T 32 R F 2 (ELE)	F42LL	60	0.5	OCC	3102.5	1,675	9	T 38 R LED	RTLED38	38	0.3	none	3,103	1,061	614	0.2	$ 81.74	$ 2,126.25	$ 450	26.0	20.5
X1	Front Entrance	2	X 1.5 W LED	ELED1.5/1	1.5	0.0	Breaker	2280	7	2	X 1.5 W LED	ELED1.5/1	1.5	0.0	none	2,280	7	-	0.0	$ -	$ -	$ -		
264LED	Front Entrance	6	Elevator Halogen 20W	HLV20/1	30	0.2	Breaker	2280	410	6	TCP2W	H20LED	2	0.0	none	2,280	27	383	0.2	$ 54.57	$ 283.50	$ 222	5.2	1.1
264LED	Vestibule	4	Elevator Halogen 20W	HLV20/1	30	0.1	Breaker	2280	274	4	TCP2W	H20LED	2	0.0	none	2,280	18	255	0.1	$ 36.38	$ 189.00	$ 148	5.2	1.1
55LED	Corridor	3	2T 17 R F 3 (ELE)	F23ILL	47	0.1	Breaker	2280	321	3	2T 25 R LED	2RTLED	25	0.1	none	2,280	171	150	0.1	$ 21.44	$ 607.50	$ 150	28.3	21.3
X2	Main Bays	50	XX 3.0 W CF 2	ELED1.5/2	3	0.2	SW	1000	150	50	XX 3.0 W CF 2	ELED1.5/2	3	0.2	none	1,000	150	-	0.0	$ -	$ -	$ -		
40LED	1st floor storage	48	T 32 R F 2 (ELE)	F42LL	60	2.9	SW	1000	2,880	48	T 38 R LED	RTLED38	38	1.8	OCC	750	1,368	1,512	1.1	$ 247.19	$ 11,468.25	$ 2,420	46.4	36.6
40LED	2nd floor storage area	55	T 32 R F 2 (ELE)	F42LL	60	3.3	SW	1000	3,300	55	T 38 R LED	RTLED38	38	2.1	OCC	750	1,568	1,733	1.2	$ 283.24	$ 13,122.00	$ 2,770	46.3	36.5
X2	Back area	24	XX 3.0 W CF 2	ELED1.5/2	3	0.1	SW	1000	72	24	XX 3.0 W CF 2	ELED1.5/2	3	0.1	none	1,000	72	-	0.0	$ -	$ -	$ -		
X2	Additional Bay #1	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1000	48	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	1,000	48	-	0.0	$ -	$ -	$ -		
X2	Additional Bay #2	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	1000	48	16	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	1,000	48	-	0.0	$ -	$ -	$ -		
40LED	Additional Bay #2	1	T 32 R F 2 (ELE)	F42LL	60	0.1	SW	1000	60	1	T 38 R LED	RTLED38	38	0.0	none	1,000	38	22	0.0	$ 4.13	$ 236.25	$ 50	57.2	45.1
X2	Exterior light	11	XX 3.0 W CF 2	ELED1.5/2	3	0.0	SW	4368	144	11	XX 3.0 W CF 2	ELED1.5/2	3	0.0	none	4,368	144	-	0.0	$ -	$ -	$ -		
227LED	Exterior light	6	70 W MH Wall Pack	MH70/1	95	0.6	SW	4368	2,490	6	FXLED18	FXLED18/1	18	0.1	none	4,368	472	2,018	0.5	$ 253.29	$ 2,539.35	$ 600	10.0	7.7
S	Total	396				12.9			22,786	396				7.7			11,780		5.2	1,602	47,839	$10,878		
S																	Demand Savings			5.2	$424			
S																	kWh Savings			11,005	$1,178			
S																	Total Savings				$1,602		29.9	23.1

APPENDIX D

New Jersey Board of Public Utilities Incentives

i. **Smart Start**

ii. **Direct Install**

iii. **Pay for Performance (P4P)**

iv. **Energy Savings Improvement Plan (ESIP)**

I. SMART START

NJ SmartStart Buildings

Program Overview

With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commer industrial project from the ground up, renovating existing space, or upgrading equipmen unique opportunities to upgrade the energy efficiency of the project.

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings im Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — substantial energy savings, both now and for the future. Learn more about:

- Project Categories
- Custom Measures
- Incentives for Qualifying Equipment and Projects
- Program Terms and Conditions
- Find a Trade Ally

Please note: pre-approval is required for almost all energy efficiency incentives. T you must submit an application form (and applicable worksheets) and receive an approv from the program before any equipment is installed (click here for complete Terms and (Upon receipt of an approval letter, you may proceed to install the equipment listed on yc approved application. Equipment installed prior to the date of the approval letter is not e an incentive. **Any customer and/or agent who purchases equipment prior to the re incentive approval letter does so at his/her own risk.**

Getting Started

Submit your project application form as soon as you know you will be doing a constructi or replacing/adding equipment.

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

Apply for pre-approval by submitting an application for the type of equipment you have c install. The application should be accompanied by a related worksheet, where applicabl manufacturer's specification sheet (refer to the specific program requirements on the ba application for specs needed for your project) for the equipment you are planning to inst (Program representatives will review your application package and approve it, reject it, a advise you of upgrades in equipment that will save energy costs and/or increase your in

Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive fo energy-efficiency measures that are not on the prescriptive equipment Incentive list, but project/facility specific.

Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset s maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, provides significant long-term energy savings. Ranges of incentives are available for qu equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

For specific details on equipment requirements and financial incentives, including ince equipment not listed here, contact a program representative. Fiscal year financial incent be limited to a maximum of $500,000 per customer utility account and are available as f permits.

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COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

FOOD SERVICE EQUIPMENT

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

Home » Commercial & Industrial » Programs » NJ SmartStart Buildings

Equipment Incentives

Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings im Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have added for high efficiency food service equipment.

Visit the Sandy web page for details and important links.

More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

Please note that almost all equipment incentives require pre-approval before equipment is installed. (**click for exceptions**)To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type types of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specificatic needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants mus receive electric and/or gas service from one of the regulated electric and/or gas utilities the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Electric Chillers

Water-cooled chillers ($12 - $170 per ton)
Air-cooled chillers ($8 - $52 per ton)

Gas Cooling

Gas absorption chillers ($185-$450 per ton)
Gas Engine-Driven Chillers (Calculated through Custom Measure F

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

Desiccant Systems ($1.00 per cfm - gas or electric)

Electric Unitary HVAC

Unitary AC and split systems ($73 - $92 per ton)
Air-to-air heat pumps ($73 - $92 per ton)
Water-source heat pumps ($81 per ton)
Packaged terminal AC & HP ($65 per ton)
Central DX AC Systems ($40 - $72 per ton)
Dual Enthalpy Economizer Controls ($250)
Occupancy Controlled Thermostats ($75 each)
A/C Economizing Controls ($85 - $170 each)

Ground Source Heat Pumps

Closed Loop ($450-750 per ton)

Gas Heating

Gas-fired boilers < 300 MBH ($300 per unit)
Gas-fired boilers ≥ 300 MBH - 1500 MBH ($1.75 per MBH)
Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH ($1.00 per MBH)
Gas-fired boilers > 4000 MBH (Calculated through Custom Measur
Gas furnaces ($300-$400 per unit)
Gas infrared heaters - indoor only ($300 - $500 per unit)
Boiler economizing controls ($1,200 - $2,700 per unit)

Variable Frequency Drives

Variable air volume ($65 - $155 per hp)
Chilled-water pumps ($60 per hp)
Compressors ($5,250 to $12,500 per drive)

Natural Gas Water Heating

Gas water heaters ≤ 50 gallons ($50 per unit)
Gas-fired water heaters > 50 gallons ($1.00 - $2.00 per MBH)
Tankless water heaters replacing a free standing water heater > 82 energy factor ($300 per heater)
Gas-fired booster water heaters ($17 - $35 per MBH)

Premium Motors

Three-phase motors ($45 - $700 per motor) **(Incentive was discor effective March 1, 2013 except for buildings impacted by Hurri Sandy. Approved applications will have the standard timefram year from the program commitment date to complete the instal**

Refrigerator/Freezer Case Premium Efficiency Motors (ECM)

Fractional (< 1 HP) Electronic Commutated Motors (ECM) ($40 per for replacement of existing shaded-pole motor in refrigerated/freeze

Prescriptive Lighting

New Linear Fluorescent

- T-12, HID and Incandescent to T-5 and T-8 ($25 - $200 p fixture) **(Note: T12 replacements are only available for buildings impacted by Hurricane Sandy)**
- New Induction ($70 per replaced HID fixture)
- New LED
  - Screw-in/Plug-in ($10 - $20 per lamp)
  - Refrigerator/Freezer Case ($30 - $65 per fixture)
  - Outdoor pole/arm/wall-mounted luminaires ($100 - $175 p fixture)
  - Display case ($30 per case)
  - Shelf-mounted display and task ($15 per linear foot)
  - Wall-wash, desk, recessed ($20 - $35 per fixture)
  - Parking garage luminaires ($100 per fixture)
  - Track or Mono-Point directional ($50 per fixture)
  - Stairwell and Passageway luminaires ($40 per fixture)
  - High-Bay, Low-Bay ($150 per fixture)
  - Bollard ($50 per fixture)
  - luminaires for Ambient Lighting of Interior Commercial Spa *Linear panels ($50 per fixture)*
  - Fuel pump canopy ($100 per fixture)
  - LED retrofit kits (custom measures)
- New Pulse-Start Metal Hallide ($25 per fixture)
- Linear Fluorescent Retrofit ($10 - $20 per fixture)
- Induction Retrofit ($50 per retrofitted HID fixture)
- New Construction/Complete Renovation (performance-based)

Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities ($10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures ($16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Appr applications will have the standard timeframe of one year from the pro commitment date to complete the installation

Lighting Controls

- Occupancy Sensors
  - Wall mounted ($20 per control)
  - Remote mounted ($35 per control)
  - Daylight dimmers ($25 per fixture controlled, $50 per fixtu office applications only)
  - Occupancy controlled hi-low fluorescent controls ($25 per controlled)
- HID or Fluorescent Hi-Bay Controls
  - Occupancy hi-low ($35 per fixture controlled)
  - Daylight dimming ($45 per fixture controlled)

Refrigeration

- Covers and Doors
  - Energy-Efficient doors for open refrigerated doors/covers per door)
  - Aluminum Night Curtains for open refrigerated cases ($3.5 linear foot)
- Controls
  - Door Heater Control ($50 per control)
  - Electric Defrost Control ($50 per control)
  - Evaporator Fan Control ($75 per control)
  - Novelty Cooler Shutoff ($50 per control)

Food Service Equipment

Cooking
- Combination Electric Oven/Steamer ($1,000 per oven)
- Combination Gas Oven/Steamer ($750 per oven)
- Electric Convection Oven ($350 per oven)
- Gas Convection Oven ($500 per oven)
- Gas Rack Oven ($1,000 single, $2,000 double)
- Gas Conveyor Oven ($500 small deck, $750 large deck)
- Electric Fryer ($200 per vat)
- Gas Fryer ($749 per vat)
- Electric Large Vat Fryer ($200 per vat)
- Gas Large Vat Fryer ($500 per vat)
- Electric Griddle ($300 per griddle)
- Gas Griddle ($125 per griddle)
- Electric Steam Cooker ($1,250 per steamer)
- Gas Steam Cooker ($2,000 per steamer)

Holding
- Full Size Insulated Cabinets ($300 per cabinet)
- Three Quarter Size Insulated Cabinets ($250 per cabinet)
- Half Size Insulated Cabinets ($200 per cabinet)

Cooling
- Glass Door Refrigerators ($75 - $150 per unit)
- Solid Door Refrigerators ($50 - $200 per unit)
- Glass Door Freezers ($200 - $1,000 per unit)
- Solid Door Freezers ($100 - $600 per unit)
- Ice Machines ($50 - $500 per unit)

Cleaning
- Dishwashers ($400 - $1,500 per unit)

Other Equipment Incentives*

- Performance Lighting ($1.00 per watt per square foot below prograi incentive threshold, currently 5% more energy efficient than ASHR/ 2007 for New Construction only.)
- Custom electric and gas equipment incentives (not prescriptive)

*Equipment incentives are calculated based on type, efficiency, size, and ap and are evaluated on a case-by-case basis. Contact us for details.

II. DIRECT INSTALL

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

PARTICIPATION STEPS

PARTICIPATING CONTRACTORS

SUSTAINABLE JERSEY

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

Direct Install

NEW JERSEY'S CLEAN ENERGY PROGRAM
DIRECT Install

Let us pay up to 70% of your energy efficiency upgrade.

Sometimes, the biggest challenge to improving energy efficiency is knowing where t and how to get through the process. Created specifically for existing small to mediun facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgr high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy effic alternatives. The program pays up to 70% of retrofit costs, dramatically improving yo payback on the project. There is a $125,000 incentive cap on each project.

ELIGIBILITY

Existing small to mid-sized commercial and industrial f with a peak electric demand that did not exceed 200 k any of the preceding 12 months are eligible to participa Direct Install. Applicants will submit the last 12 months electric utility bills indicating that they are below the de threshold and have occupied the building during that ti Buildings must be located in New Jersey and served b the state's public, regulated electric or natural gas utilit companies.

SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

- Lighting
- Heating, Cooling & Ventilation (HVAC)
- Refrigeration
- Motors
- Natural Gas
- Variable Frequency Drives

Measures eligible for Direct Install are limited to specific equipment categories, type capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,

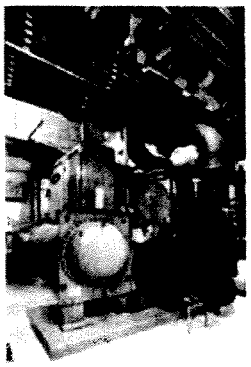
III. PAY FOR PERFORMANCE (P4P)

Pay for Performance - Existing Buildings

Download program applications and incentive forms.

The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facilit earn incentives that are directly linked to your savings. Pay for Performance relies on a program partners who provide technical services under direct you. Acting as your energy expert, your partner will develop a reduction plan for each project with a whole-building technica component of a traditional energy audit, a financial plan for fu energy efficient measures and a construction schedule for ins



Eligibility

Existing commercial, industrial and institutional buildings with demand over 100 kW for any of the preceding twelve months to participate including hotels and casinos, large office buildir family buildings, supermarkets, manufacturing facilities, scho shopping malls and restaurants. Buildings that fall into the fol customer classes are not required to meet the 100 kW dema to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-p affordable multifamily housing, and local governmental entities. Your energy reduction p define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manuf water treatment and datacenter building types whose annual energy consumption is hea weighted on process loads. Details are available in the high energy intensity section of t page.

ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.

This rating system assesses building performance by tracking and scoring energy use ir facilities and comparing it to similar buildings. That can be a big help in locating opportu cost-justified energy efficiency upgrades. And, based on our findings, you may be invite participate in the Building Performance with ENERGY STAR initiative and receive speci recognition as an industry leader in energy efficiency.

Incentives

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

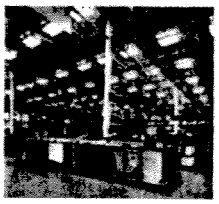
TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

Pay for Performance incentives are awarded upon the satisfactory completion of three p milestones:

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between $5 $50,000 based on approximately $.10 per square foot, not to exceed 50% of th annual energy expense.



Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

A detailed Incentive Structure document is available on the applications and form

Steps to Participation

Click here for a step-by-step description of the program.

Home | Residential | Commercial & Industrial | Renewable Energy
About Us | Press Room | Library | FAQs | Calendar | Newsletters | Contact Us | Site

New Jersey's Clean Energy PROGRAM
Your Power to Save
njcleanenergy.com

BPU New Jersey Board of Public Utilities

PAY FOR PERFORMANCE APPLICATION FORM

July 1, 2014 – June 30, 2015

Utility Serving Applicant: ☐ Atlantic City Electric ☐ Jersey Central Power & Light ☐ PSE&G
☐ New Jersey Natural Gas ☐ Elizabethtown Gas ☐ Rockland Electric Co. ☐ South Jersey Gas
☐ Other Electric Service Provider (please specify): _____
☐ Other Fuel Provider: _____ ☐ Oil: _____ ☐ Other (Please specify): _____

Instructions

1. Read the program material to determine project qualification.
2. Read the Participation Agreement and sign where indicated.
3. Fill out all applicable spaces on this form.
4. Provide a copy of the customer's company W-9 form.
5. Provide the most recent consecutive 12 month period of utility bills for the project for all accounts, organized in chronological order and separated by account. Utilize Utility Tool for applications with multiple accounts to organize data.
6. Provide brief description of facility, noting any special or unusual circumstances and/or site conditions.
7. Partner must submit the application package via e-mail, mail or fax DIRECTLY to the Market Manager – see back of this form.

Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title	
Company Address	City	State	Zip
Phone/Fax	E-mail	Federal ID/SSN	

Partner Information

Company Name		Project Contact/Title	
Company Address	City	State	Zip
Phone	Fax	E-mail	

Project Information

Project Name			
Building Address	City	State	Zip
Utility Account Number(s): Electric		Gas	
* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.			
Annual Peak kW Demand	Building Type		Number of Buildings
Size of Building(s) (gross sq/ft)	Direct, Master or Sub Metered		

Funding

☐ Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs? ☐ No ☐ Yes If Yes, please specify below:

Utility Program #1 – Utility: _____ Program Name: _____
Utility Program #2 – Utility: _____ Program Name: _____
Federal Program #1 – Organization: _____ Program Name: _____
Federal Program #2 – Organization: _____ Program Name: _____
Other Program – Organization: _____ Program Name: _____

Additional Project information

Additional Utility Account(s)

Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number
Account type	Account number

Additional Comments:

Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program
c/o TRC Energy Services-P4P
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422
E-mail: P4P@NJCleanEnergy.com

Visit our website: NJCleanEnergy.com/P4P

Pay For Performance-Existing Buildings

Participation Agreement

Definitions:

ADMINISTRATOR – New Jersey Board of Public Utilities (NJBPU)

APPLICATION PROCESS – The Program pays incentives in phases upon satisfactory completion of each of three Program milestones - approval of a complete Energy Reduction Plan, installation of all recommended measures per the Energy Reduction Plan, completion of Post-Construction Benchmarking Report (for incentive amounts, please refer to Incentive Amounts). In order to be eligible for Program Incentives,a Participating Customer or an agent authorized by a Customer, must submit to the Market Manager a properly completed application package – application form, Participating Customer's company W-9, twelve consecutive months of the project's utility bills and executed Participation Agreement. All components of the application package must be filled out completely, truthfully and accurately. This application package must be received on or before June 30, 2015 in order to be eligible for the Fiscal Year 2015 Incentives. The Market Manager will review the application package to determine if the project is eligible for a Program Incentive. When approved, the Participating Customer will receive an approval letter from their Case Manager with the estimated authorized first incentive amount and the date by which the Energy Reduction Plan must be submitted. Upon receipt of the approval letter, the Participating Customer and Partner may proceed with work on the Energy Reduction Plan. The Market Manager or agent thereof reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the Energy Reduction Plan approval letter. Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

CHANGES TO THE PROGRAM – The Program and Participation Agreements may be changed by the Market Manager at any time without notice. Approved applications, however, will be processed to completion under the agreements in effect at the time of the Market Manager's approval.

ELIGIBILITY - Program Incentives are available to existing commercial, industrial and certain multifamily buildings with peak kilowatt demand usage of more than 100 kW in any of the most recent preceding twelve months of utility bills and a customer of the New Jersey Utilities. Market Manager has the discretion to approve applications that fall below the 100 kW minimum by no more than 10%. If the Participant is a municipal electric company customer, and a customer of an investor-owned gas New Jersey Utility, only gas measures will be eligible for incentives under the Program. Similarly, if the Participant is an oil/propane customer and a customer of an investor-owned electric New Jersey Utility, only electricity measures will be eligible for incentives under the Program.

Equipment procured by participating Customer through another program offered by the New Jersey Utilities, as applicable, is not eligible for incentives through this Program. Customers who, from July 1, 2013 – June 30, 2014, have not contributed to the Societal benefits Charge of the applicable New Jersey Utility may not be eligible for incentives offered through this program.

ENDORSEMENT – The Market Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

ENERGY-EFFICIENT MEASURES – Any device eligible to receive a Program Incentive payment through the New Jersey's Clean Energy Commercial and Industrial Program. The total package of measures as presented in the Energy Reduction Plan must have at least a 10% internal rate of return (IRR).

ENERGY REDUCTION PLAN – A document created by the Participating Customer's selected Partner that defines several key aspects of the project including (but not limited to) existing conditions as a result of a whole-building technical analysis, benchmarking summaries, recommended measures, financing plan and implementation schedule.

ENERGY REDUCTION PLAN APPROVAL – After application approval, the Participating Customer and Partner must work together to finalize and submit an Energy Reduction Plan which incorporates a work scope that will achieve the minimum 15% reduction in source energy performance target in accordance with the Program rules and policies along with the Benchmarking Tool, modeling software file, a copy of the executed Partner and Participating Customer contract, an original copy of the executed Installation Agreement and a Request for Incentive #1 Payment form. All components of the submittal package must be filled out completely, truthfully and accurately. The Market Manager, agents thereof and/or the selected Partner must be provided reasonable access to the Participating Customer's facility, staff, tenants and/or others necessary to develop an Energy Reduction Plan that will achieve the minimum 15% performance target as well as the necessary utility billing data as dictated by the Program. The Energy Reduction Plan submittal package will be reviewed and must be approved by the Market Manager prior to payment of Incentive #1. Upon approval of the submittal package, the Customer will receive an Incentive #1 approval letter indicating the date by which all measures in the Energy Reduction Plan must be installed (no later than twelve months following the Energy Reduction Plan submittal approval date).

INCENTIVE AMOUNTS – Incentive #1 - $0.10 per square foot of the project with a maximum amount of $50,000 and minimum of $5,000, not to exceed 50% of the project's annual energy cost and contingent on installation of measures in the Energy Reduction Plan and receipt of a signed Installation Agreement. If installation does not commence within the required timeframe, Incentive #1 may be required to be returned to the program. In the event the project is cancelled and Incentive #1 is not returned, the project may reapply to the program in the future but another Incentive #1 will not be paid. Incentive #2 – 50% of the total performance-based incentive (combination of Incentives #2 and #3) calculated per Program's incentive structure; Incentive #3 – remaining amount based on the realized energy savings of the project. For customers that have successfully participated in the Local Government Energy Audit Program, Incentive #1 will be reduced by 50% to $0.05 per square foot up to $25,000. Actual Incentive #1 paid shall not be higher than 5% over the committed amount. Actual Incentive #2 paid shall not be higher than the committed amount, unless the Energy Reduction Plan has been resubmitted due to changes in the work scope. Actual Incentive #3 paid shall be higher or lower than the committed amount based on actual energy savings but shall not be greater than program Incentive Caps.

The Market Manager will provide incentives according to those described in this section or as modified upon notice to Participating Customer. All incentive payments are paid directly to the Participating Customer or the Participating Customer's designee as indicated on the application form. The Program is not bound to pay any incentive unless the submittal package associated with the incentive payment is approved by the Market Manager who reserves the sole discretion of approving or disapproving the submittal packages.

INCENTIVE CAP – Program Incentives #2 and #3 will be capped not to exceed 50% of the total actual project cost. Incentive #1 will be capped not to exceed 50% of the project's annual energy cost. The Market Manager reserves the right to limit the amount of the Program Incentives (Incentive #1, #2 and #3) to $1M per gas and electric account (limited to $2M per project) in a program year. Campus style facilities, which are mastered-metered, are subject to the annual incentive cap of $1 million per gas and electric account. The Participating Customer will also be subject to an annual Entity Cap of $4M (Definition of an Entity can be found in the Board Order Docket No. EO07030203).

INSTALLATION AGREEMENT – The Participating Customer must submit an executed Installation Agreement as part of the Request for Incentive #1 Form. By executing the Installation Agreement, the Customer agrees to install all of the measures in the Energy Reduction Plan, which are estimated to result in meeting or exceeding the minimum 15% performance target. The Customer agrees to the performance-based incentives (Incentives #2 & #3) as indicated in the document which are based on the results of the Energy Reduction Plan. Implementation of the measures must commence in the time period twelve months following the approval date of the Energy Reduction Plan. Failure to complete the installation of the measures in the Energy Reduction Plan may result in the repayment of Incentive #1. In the event the project is cancelled and Incentive #1 is not returned, the project may reapply to the program in the future but another Incentive #1 will not be paid.

LIMITATION OF LIABILITY – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against TRC Energy Services, the Market Manager, and the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Market Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Market Manager, its representatives, or subcontractors, or the Administrator be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Market Manager under this Program shall be individual, and not joint and/or several.

The Market Manager's review and approval of the Energy Reduction Plan cannot be construed to be a determination as to performance, applicability, dollar savings, energy savings, or any other aspect of the proposed project. The Market Manager and Administrator offer no guarantee or warranty of performance of the project's equipment or system. The participant assumes full responsibility and liability for the installation of all equipment, including but not limited to design, specification, all permits, installation, maintenance, performance and financing. By participating in the program and accepting incentive dollars, you agree to hold harmless the Market Manager and Administrator and their respective staffs with respect to the Project

MARKET MANAGER – TRC Energy Services is responsible for managing the New Jersey Clean Energy Commercial & Industrial Programs.

MEASUREMENT & VERIFICATION APPROVAL – Twelve months subsequent to the Incentive #2 Payment Submittal package submission date, measurement and verification of the projected energy reduction will be conducted by the Participating Customer's Partner using the project's post-installation utility data (supplied by the Customer). The Participating Customer must work with their Partner to submit the Incentive #3 Payment Submittal, consisting of the Post-Construction Benchmarking Pay For Performance-Existing Buildings Report, Benchmarking Tool, and Request for Incentive #3 form. All components of the submittal package must be filled out

completely, truthfully and accurately. Upon review of the submittal package (by the Market Manager or agent thereof), the remaining 50% of the total performance-based incentive (Incentives #2 & #3) will be released to the Participating Customer. If the Post-Construction Benchmarking Report indicates that the project did not meet the minimum performance target, the post-installation completion period may be extended to up to twenty-four months subsequent to the Incentive Payment #2 package submission date. Upon approval of the submittal package, the Customer will receive an Incentive #3 Submittal approval letter indicating successful completion of the program.

NEW JERSEY UTILITIES – The investor-owned electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

PARTICIPATING CUSTOMERS – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

PARTICIPATING CUSTOMER'S CERTIFICATION – Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements per the Program Guidelines. Participating Customer certifies that he/she purchased and installed the equipment listed in the Energy Reduction Plan at their defined New Jersey project location.

PARTNER– An approved professional who provides technical building performance services to Participating Customers, acting as their "energy efficiency expert". Participating Customers are required to hire an approved Pay for Performance Partner to develop the Energy Reduction Plan and facilitate installation of the recommended package of Energy-Efficient Measures. Participants are required to enter into a contractual agreement with a selected Partner which outlines the set of minimum services the Partner will provide to the Participating Customer throughout the life of the project. It is strongly recommended that Participating Customers perform due diligence in selecting a Pay for Performance Partner. Fees charged by the Partner are not regulated by the Program and could vary between Partners.

PERFORMANCE-BASED INCENTIVES – The combination of Incentives #2 and #3, which are based on the projected and actual energy reduction performance of the project.

PERFORMANCE TARGET – A minimum of a 15% annual source energy savings performance target must be achieved in order to participate. The performance target is based on reducing the total energy consumption for the facility. No more than 50% of the total source energy savings may be derived from lighting measures. The total energy savings may not come from a single measure. A 4% performance target may be offered to customers whose annual energy consumption is heavily weighted to manufacturing and process loads. This approach will be reviewed on a case-by-case basis and must be pre-approved by the Market Manager. In order to be considered, the project must involve: A manufacturing facility, including such industries as plastics and packaging, chemicals, petrochemicals, metals, paper and pulp, transportation, biotechnology, pharmaceutical, food and beverage, mining and mineral processing, general manufacturing, equipment manufacturers and data centers; and manufacturing and/or process-related loads, including data center consumption, consume 50% or more of total facility energy consumption. No more than 50% of the total source energy savings may be derived from non-investor owned utilities or fuels.

POST-INSTALLATION APPROVAL – After the complete installation of all measures in the Energy Reduction Plan, the Customer and their Partner must finalize and submit the Incentive #2 Payment Submittal, consisting of the Installation Report, invoices, and Request for Incentive #2 Payment form. All components of the submittal package must be filled out completely, truthfully and accurately. Upon review of the submittal package and verification of the complete installation of all measures in the Energy Reduction Plan (via inspection by the Market Manager or agent thereof), 50% of the total performancebased incentive (Incentives #2 & #3) will be released to the Participating Customer. Upon approval of the submittal package, the Customer will receive an Incentive #2 approval letter indicating the date by which the post-installation Measurement & Verification phase began and will end (twelve months in length).

The Market Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing products or equipment (if applicable) and the Energy-Efficient Measures installed under this Program, either prior to issuing incentives or at a later time. Energy-Efficient Measures must be installed in buildings located within the service territory of one of the New Jersey Utilities (as defined by the Program) as designated on the Participating Customer's Pay for Performance application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program Guidelines. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease.

PRE-INSTALLED MEASURES - An Energy Reduction Plan must be approved by the program and an approval letter sent to the customer in order for incentives to be committed. Upon receipt of an Energy Reduction Plan, all project facilities must be preinspected. Measures installed prior to pre-inspection of the facility shall not be included as part of the ERP scope of work and will not be eligible for incentives. Measure installation undertaken prior to ERP approval, but after pre-inspection, is done at the customer's own risk. In the event that an Energy Reduction Plan is rejected by the program, the customer will not receive any incentives.

PRODUCT INSTALLATION OR EQUIPMENT INSTALLATION – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of $15,444 are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

PROGRAM – New Jersey's Clean Energy Pay for Performance Program offered herein by the New Jersey Board of Public Utilities pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

PROGRAM GUIDELINES – See Pay for Performance Program Guidelines available from your Partner.

PROGRAM INCENTIVES – Refers to the amount or level of incentive that the Program provides to participating customers pursuant to the Program offered herein (see the description under "Incentive Amount" heading).

PROGRAM OFFER – The Program covers products purchased and/or services rendered on or after July 1, 2014. Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities.

PROJECT – A commercial, industrial or multifamily existing building with peak demand in excess of 100 kW in any of the most recent preceding twelve months of electric usage. Multifamily building(s) must be four (4) stories or greater or three (3) stories and under having central heating, cooling, or metering serving more than one building. The 100 kW requirement is waived for the following customer classes: hospitals, non-profits (as defined by section 501(c)(3) of the Internal Revenue Code), public colleges and universities, local government entities, including K-12 schools, and affordable multifamily customers (defined as low income, subsidized, HUD, etc.)

TAX CLEARANCE CERTIFICATION – Businesses must apply for and receive a Tax Clearance Certificate from the New Jersey Division of Taxation before they can receive any incentive, grant or other financial assistance from the Program.

TAX LIABILITY – The Market Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number on the application form in addition to providing a copy of their W-9 form as part of the application package in order to receive a Program Incentive.

TERMINATION – New Jersey's Clean Energy Program reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

WARRANTIES – THE MARKET MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/ SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

ACKNOWLEDGEMENT – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Market Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the Pay For Performance Program, including the release of electric and natural gas utility billing information, as well as make available to the public non-sensitive information. I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program. This arrangement supersedes all other communications and representations.

CUSTOMER'S SIGNATURE
PARTNER SIGNATURE
By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)

COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

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Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to t facilities and pay for the costs using the value of energy savings that result from the imp Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to and reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement a their facilities. Below are two sample RFPs:

Local Government
School Districts (K-12)

All RFPs must be submitted to the Board for approval at ESIP@bpu.state.nj.us.

The Board also adopted protocols to measure energy savings:

Measuring Energy Savings
Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy effic improvements. Local units should carefully consider all alternatives to develop an appro best meets their needs. Local units considering an ESIP should carefully review the Loc Notice, the law, and consult with qualified professionals to determine how they should a task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIF Guidebook that explains how to implement the program. The guidebook also includes ca of successful projects and a list of helpful resources.

FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an ene as prescribed in P.L.2012 c.55.

ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, plea to ESIP@bpu.state.nj.us. Please limit the file size to 3MB (or break it into smaller files).

Frankford Township School District
Northern Hunterdon-Voorhees Regional High School
Manalapan Township *(**180 MB** - Right Click, Save As)*

ESIP PROGRAM

Final version 42413

BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.

2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.

3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.

4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.

5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

   ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

   In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.
   section 7 (1)(a)
   > "the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."

8. SREC values are not permitted to be used in the energy cost savings calculations.

9. Capital cost avoidance values are not to be used in the energy savings calculations.

10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.

11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

    For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum) Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.

13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

    For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the "Annual Service Costs" column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.

15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO's can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the "Energy Rebates/Incentives" column of FORM VI.

16. ESCO "fees" proposed during the RFP phase of the project cannot increase post-award. ESCO's are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan

17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection

18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO's upon rejection.

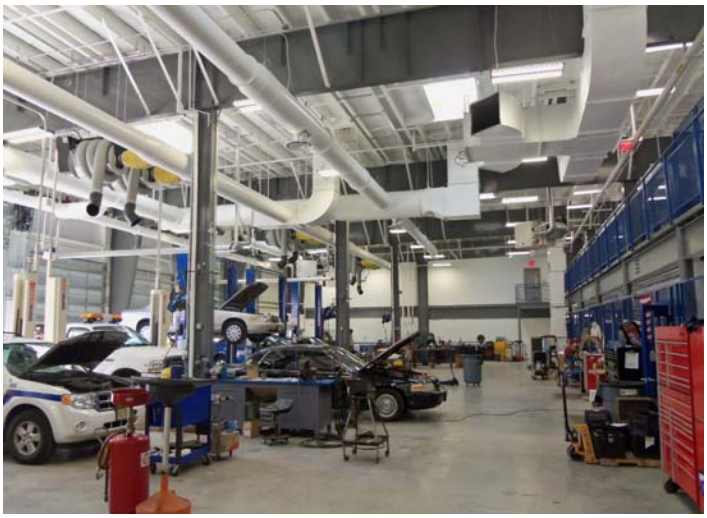
19. Field changes that exceed 5% of the project cost require BPU approval.

20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

APPENDIX E

Photos

1: Fleet Management Garage



2: Interior Garage Bay area

3: Gas fired Reznor unit heater adjacent to gas infra-red heater

4: Window open while RTU providing conditioned air to space

5: Two rooftop units (typical)